

Innovation Technology-Based Mental Health Solutions

Request for Statement of Qualifications

Responder Questions and CaMHSA Answers



"A George Hills Company Administered JPA"

November 22, 2017

Innovation Technology-Based Mental Health Solutions - Responders Questions and CalMHSA Responses

Executive Summary

- 1. Proposer Question:**
Executive Summary – Does being awarded this RFSQ mean that the respondent’s services will launch in Los Angeles and Kern counties or does it mean we will be included in a list of interested and qualified respondents for future opportunities?

CalMHSA Response:
There will not be any “awards” issued solely through this process. However, “Qualified” responders will be placed on a list of available vendors for counties. Each county will select a preferred vendor(s), per their needs, for a potential award. Awards will be issued by CalMHSA.
- 2. Proposer Question:**
Executive Summary, Last Sentence – Will selected solutions be those that best address all components of the project (e.g., Outcome Evaluation, Virtual Evidence-based Therapy Utilizing an AVATAR, etc.) or the best option within each component?

CalMHSA Response:
Based on qualifications for each component. *(see #1 above)*
- 3. Proposer Question:**
Executive Summary, Last Sentence – For Phase I are Kern and Los Angeles Counties looking for partners across each component or will they be focusing on specific components? If specific components, which components will they be prioritizing?

CalMHSA Response:
Each county will have their own priorities, and will determine which components they need out of the five identified in the RFSQ.

Section 2.0 Timeline

4. **Proposer Question:**
Section 2.4 – If we are sending via postal mail does it need to be delivered by due date or post marked by that date?
- CalMHSA Response:**
Submittal of Statement of Qualifications must be received by the due date of November 30, 2017.

Section 5.0 Focus

5. **Proposer Question:**
Section 5, Paragraph 1 - When will a decision be made after the RFSQs are reviewed?
- CalMHSA Response:**
Each responder will be provided a status of their submittal by December 12, 2017.
6. **Proposer Question:**
Section 5.0, Paragraph 1 – When is Phase I currently planned to begin?
- CalMHSA Response:**
Phase I will begin on approximately January 15, 2018.

Section 6.0 Components for Project

7. **Proposer Question:**
Section 6.0 – If an individual firm could not meet the needs associated with all counties and components of the project without a specific, predetermined set of sub contractors, do you prefer that the firm and specific sub contractors submit their qualifications together, or separately?

Section 6.0 Components for Project

CalMHSA Response:

Together, however if selected for a potential award, all are subject to the contractual language in Exhibits B and C.

8.

Proposer Question:

Section 6.0, Section Name: Components of Project – For all the requirements mentioned, is the assumption that vendor will also provide services or vendor could be just who is providing technology platform to deliver those services?

CalMHSA Response:

Vendors must provide the technology and platform to deliver services, depending on the different components an online platform alone may be sufficient.

9.

Proposer Question:

Section 6.0, Section Name: Components of Project – Our product offers an array of technology mediated services outlined in the statement of qualifications document, yet we don't offer direct mental health services but rather an online platform to facilitate provision of services. Does this meet the criteria for the application?

CalMHSA Response:

The technology platform alone may be sufficient for the project components that don't necessitate mental health service delivery.

10.

Proposer Question:

Section 6.1, Peer Chat and Digital Therapeutics Using Technology-Based Mental Health Solutions to Intervene and Offer Support – To apply within a component, should the solution be able to deliver on all examples included or provide an overview of which specific examples it addresses?

CalMHSA Response:

Responders must provide specific examples it is able to address.

Section 6.0 Components for Project

- 11. Proposer Question:**
Section 6.1, Peer Chat and Digital Therapeutics Using Technology-Based Mental Health Solutions to Intervene and Offer Support – Is there a rubric for decision making that the CalMHSA team could provide? If so, will the rubric vary by component being applied for? If not, is it possible to provide 3-5 key decision criteria?
- CalMHSA Response:**
–At this time the primary goal is for the RFSQ to solicit vendors who are qualified for the project. CalMHSA will not provide a rubric and/or 3-5 key decision points.

Section 7.0 Experience

- 12.. Proposer Question:**
What components should be included under the experience section? Is this referencing the company's experience as a whole?
- CalMHSA Response:**
Experience should be based on components the respondent is qualified/submitted for. Yes, this is referencing the company's experience as a whole.

Section 10.0 Instructions for Submitting Statement of Qualifications

- 13. Proposer Question:**
Section 10.1 – Can ten (10) copies that we need enclosed with the response be in Black & white print while the original signed copy is in color?
- CalMHSA Response:**
Yes.

Section 10.0 Instructions for Submitting Statement of Qualifications

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| 14. | <p>Proposer Question: Section 10.1 - If we plan to mail the copies to Laura Li, please can you provide contact number that we can include when sending by courier or express mail?</p> <p>CalMHSA Response: (916) 859-4818, Laura Li</p> |
| 15. | <p>Proposer Question: Section 10.1 – Please confirm we are mailing to Laura Li.</p> <p>CalMHSA Response: Yes. CalMHSA, Attn: Laura Li, 3043 Gold Canal Drive, Suite 200, Rancho Cordova, CA 95670</p> |
| 16. | <p>Proposer Question: Section 10.4, Content Layout – Can startups also apply or does the organization need to be of specific size to be considered?</p> <p>CalMHSA Response: Startups may apply, regardless of size, however must have PROVEN experience as outlined in Section 7.</p> |
| 17. | <p>Proposer Question: Section 10.4, Background – How many years of audited statements need to be attached with the response? Can a tax filing statement be used in lieu of full audited statement?</p> <p>CalMHSA Response: A tax filing will not be accepted in lieu of audited financial statements. The most recent one year of audited financial statements, financial statements, auditors reports or similar, will be accepted. If not audited, the most recent compiled/reviewed financial statement may be considered in the context of other responses. Submittal without financial information will be disqualified.</p> |
| 18. | <p>Proposer Question: Section 10.4, Audited Financial Statements – Our company does not have audited financial statements to provide, as it is a privately</p> |

Section 10.0 Instructions for Submitting Statement of Qualifications

owned company. Will our response still be considered?

CalMHSA Response:

If not audited the most recent compiled/reviewed financial statement may be considered in the context of other responses.

19. Proposer Question:

Section 10.4, Content Layout – Includes a cover page (with a signature) but does not list any other contract or agency signature. Is the signature on the cover page the only approval signature required at this time, or are there other required forms or contracts?

CalMHSA Response:

This is the only signature required at this time. If a vendor is identified as “qualified” and is selected by a county for a potential award, additional documents will be required.

20. Proposer Question:

Section 10.4, Content Layout – What specific topics should be addressed under “Qualifications”?

CalMHSA Response:

Responders must demonstrate certifications, licensing, or other, that demonstrates their knowledge with component qualifying for.

21. Proposer Question:

Section 10.4, Content Layout – What specific topics should be addressed under “Experience”?

CalMHSA Response:

Must demonstrate experience based on Section 7, provide examples and references.

General

- 22.** **Proposer Question:**
Will the CalMHSA privacy statement at calmhsa.org/privacy-statement/ be updated to be more explicit, or stringent, about the collection, use, and storage of personal data associated with the mental health tools and services described in this RFSQ?
- CalMHSA Response:**
The privacy statement at calmhsa.org/privacy-statement/ only has to do with information collected on CalMHSA’s website, and is not intended to apply to the RFSQ. The general terms and conditions that will be included in any contract that follows the RFSQ contain information privacy provisions that will apply.