

# Board of Directors Meeting Agenda

Wednesday, February 13, 2019

3:15 p.m. – 4:15 p.m.

(916) 233-1968

Code: 3043



## Meeting Locations:

### **Courtyard Sacramento Cal Expo**

1782 Tribute Road  
Sacramento, CA 95815

### **Los Angeles County Mental Health**

550 S. Vermont Avenue, 12<sup>th</sup> Floor  
Los Angeles, CA 90020

**By joining this meeting, you are giving consent to be recorded.**

California Mental Health Service Authority  
(CalMHSA)  
Board of Directors Meeting  
Agenda

Wednesday, February 13, 2019

3:15 p.m. – 4:15 p.m.

*In compliance with the Americans with Disabilities Act, if you are a disabled person and you need a disability-related modification or accommodation to participate in this meeting, please contact Laura Li at (916) 859-4818 (telephone) or (916) 859-4805 (facsimile). Requests must be made as early as possible, and at least one full business day before the start of the meeting.*

*Materials relating to an item on this agenda submitted to this Board after distribution of the agenda packet are available for public inspection at 3043 Gold Canal Drive, Suite 200, Rancho Cordova, CA, 95670, during normal business hours.*

**A. BOARD OF DIRECTORS REGULAR MEETING**

**1. CALL TO ORDER**

**2. ROLL CALL AND INTRODUCTIONS**

**3. INSTRUCTIONS FOR PUBLIC COMMENT AND STAKEHOLDER INPUT**

The Board welcomes and encourages public participation in its meetings. This time is reserved for members of the public (including stakeholders) to address the Board concerning matters on the agenda. Items not on the agenda are reserved for the end of the meeting. Comments will be limited to three minutes per person and 20 minutes total.

For agenda items, public comment will be invited at the time those items are addressed. Each interested party is to complete the Public Comment Card and provide it to CalMHSA staff prior to start of item. When it appears that there are several members of the public wishing to address the Board on a specific item, at the outset of the item, the Board President may announce the maximum amount of time that will be allowed for presentation of testimony on that item. Comment cards will be retained as a matter of public record.

**4. CONSENT CALENDAR.....04**

A. Routine Matters

1. Minutes from the January 9, 2019 Special CalMHSA Board of Directors Meeting.....05

B. Reports / Correspondence

1. Treasurer’s Report as of December 31, 2018.....10

***Recommendation: Approval of the Consent Calendar.***

**5. PROGRAM-SPECIFIC CONSENT CALENDAR**

- A. Los Angeles Media (Participating Counties: Los Angeles)
1. Sparks LA Sports LLC .....20  
**Recommendation: Program Participant Approval of Sparks LA Sports LLC Contract for “Spark the True You: Reclaim your Light” media campaign.**
2. Volunteers of America .....26  
**Recommendation: Program Participant Approval of Volunteers of America Contract for “Dimensions of Moral Injury Conference” media campaign.**
- B. Innovation Tech Program (Participating Counties: Los Angeles, Kern, Orange, Modoc, Mono)
1. The Painted Brain .....28  
**Recommendation: Program Participant Approval of Painted Brain contract.**

**6. FINANCIAL MATTERS**

- A. CalMHSA Annual Revenue and Expenditure Report – Proposed Revised Budget June 30, 2019  
.....31  
**Recommendation: Finance Committee (quorum not achieved) recommends approval to the Board of Directors the CalMHSA Revenue and Expenditure Report – Proposed Revised Budget June 30, 2019.**
- B. CalMHSA Agreement for Administrative and Financial Services with George Hills .....35  
**Recommendation: Recommend (quorum not achieved) for Board Approval of a one-year extension of the George Hills Contract to June 30, 2020.**

**7. PROGRAM MATTERS**

- A. State Hospitals Update .....40  
**Recommendation: None, Information Only.**
- B. Innovation Tech Suite Presentation .....43  
**Recommendation: None, Information Only.**

**8. GENERAL DISCUSSION**

- A. Report from CalMHSA President – Dawan Utecht .....45
- Formulation of 501c3
  - Update on Public Private Partnership
  - General
- Recommendation: Discussion and/or action as deemed appropriate.**
- B. Report from CalMHSA Executive Director – Wayne Clark .....46
- AB1299 Update
  - General
- Recommendation: Discussion and/or action as deemed appropriate.**

## **9. PUBLIC COMMENTS**

### **A. Public Comments Non-Agenda Items**

This time is reserved for members of the public to address the Board relative to matters of CalMHSA not on the agenda. No action may be taken on non-agenda items unless authorized by law. Comments will be limited to three minutes per person and 20 minutes in total. The Board may also limit public comment time regarding agenda items, if necessary, in the case of a lengthy agenda.

## **10. NEW BUSINESS**

General discussion regarding any new business topics for future meetings.

## **11. CLOSING COMMENTS**

This time is reserved for comments by Board members and staff to identify matters for future Board business.

## **12. ADJOURNMENT**

**CONSENT CALENDAR**  
**Agenda Item 4**

**SUBJECT: CONSENT CALENDAR**

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**ACTION FOR CONSIDERATION:**

Approval of the Consent Calendar.

**BACKGROUND AND STATUS:**

The Consent Calendar consists of items that require approval or acceptance but are self-explanatory and require no discussion. If the Board would like to discuss any item listed, it may be pulled from the Consent Calendar.

A. Routine Matters

1. Minutes from the January 9, 2019 Special CalMHSA Board of Directors Meeting

B. Reports/Correspondence

1. Treasurer's Report as of December 31, 2018

**FISCAL IMPACT:**

See staff reports for fiscal impact.

**RECOMMENDATION:**

Approval of the Consent Calendar.

**TYPE OF VOTE REQUIRED:**

Majority vote.

**REFERENCE MATERIAL(S) ATTACHED:**

- Minutes from the January 9, 2019 Special Board of Directors Meeting
- Treasurer's Report as of December 31, 2018



*"A George Hills Company Administered JPA"*

## **CalMHSA Special Board of Directors Meeting Minutes from January 9, 2019**

### ***BOARD MEMBERS PRESENT***

Butte County – **Dorian Kittrell**  
Colusa County – **Terence M. Rooney, PhD**  
El Dorado County – **Patricia Charles-Heathers**  
Fresno County – **Dawan Utecht**  
Glenn County – **Amy Lindsey**  
Humboldt County – **Emi Boltzer-Rodgers**  
Kern County – **Robin Taylor**  
Kings County – **Lisa Lewis, PhD**  
Los Angeles County – **Mimi McKay**  
Madera County – **Dennis P. Koch, MPA**  
Marin County – **Jei Africa**  
Mariposa County – **Chevon Kothari**  
Modoc County – **Stacy Sphar, RN BSN PHN**  
Mono County – **Robin Roberts**  
Monterey County – **Amie Miller**  
Napa County – **James Diel, LMFT**  
Nevada County – **Phebe Bell**  
Orange County – **Brett O'Brien (Alternate)**  
Plumas County – **Louise Steenkamp, MBA**  
Riverside County – **Ryan Quist**  
Sacramento County – **Uma Zykofsky, LCSW**  
San Bernardino County – **Veronica Kelley, LCSW**  
San Diego County – **Alfredo Aguirre**  
San Francisco – **Kavoos Ghane Bassari**  
San Luis Obispo County – **Anne Robin, LMFT**  
Shasta County – **Donnell Ewert, MPH**  
Siskiyou County – **Sarah Collard**  
Solano County – **Sandra Sinz, LCSW**  
Stanislaus County – **Rick DeGette**  
Tehama County – **Elizabeth Gowan, LMFT**  
Ventura County – **Svet Johnson, PsyD**

### ***BOARD MEMBERS ABSENT***

Alameda County  
Alpine County  
Berkeley, City of  
Contra Costa County  
Del Norte County  
Imperial County  
Inyo County

Lake County  
Lassen County  
Mendocino County  
Merced County  
Placer County  
San Benito County  
San Joaquin County  
San Mateo County  
Santa Barbara County  
Santa Clara County  
Santa Cruz County  
Sonoma County  
Sutter/Yuba County  
Tri-City  
Trinity County  
Tulare County  
Tuolumne County  
Yolo County

**MEMBERS OF THE PUBLIC**

None

**STAFF PRESENT**

Wayne Clark, CalMHSA Executive Director  
Ann Collentine, CalMHSA Deputy Director for Programs  
Laura Li, CalMHSA JPA Administrative Manager  
Jeremy Wilson, CalMHSA Program Coordinator  
Emma Snuggs, CalMHSA Member Services Manager  
Armando Bastida, CalMHSA Business Systems Analyst  
Doug Alliston, CalMHSA Board Counsel

**A. BOARD OF DIRECTORS REGULAR MEETING**

**1. CALL TO ORDER**

CalMHSA Treasurer Bill Walker, Kern County, called the regular session of the Board of Directors Meeting of the California Mental Health Services Authority (CalMHSA) to order at 3:15 P.M. on January 9, 2019, at the DoubleTree Sacramento, California. Treasurer Walker welcomed those in attendance as well as those listening in on the phone. He then asked CalMHSA JPA Administrative Manager Laura Li to call roll, in order to confirm a quorum of the Board.

**2. ROLL CALL AND INTRODUCTIONS**

CalMHSA JPA Administrative Manager Laura Li called roll and informed President Dawan Utech a quorum had been reached.

**3. INSTRUCTIONS FOR PUBLIC COMMENT AND STAKEHOLDER INPUT**

President Utech reviewed the instructions for public comment and noted items not on the agenda would be reserved for public comment at the end of the agenda. Public comment

cards were to be submitted to Laura Li and individuals on the phone were instructed to email Laura Li with their comments.

#### 4. CONSENT CALENDAR

President Utech acknowledged the consent calendar and asked for comment from Board members. President Utech entertained a motion for approval of the Consent Calendar.

**Action: Approval of the consent calendar.**

**Motion: Anne Robin, San Luis Obispo County**

**Second: Terence Rooney, Colusa County**

**Motion passed unanimously with one (1) abstention.**

Public comment was heard from the following individual(s):

*None*

#### 5. PROGRAM-SPECIFIC CONSENT CALENDAR

##### A. Innovation Tech Program (Participating Counties: Los Angeles, Kern, Orange, Modoc, Mono)

Dawan Utecht, CalMHSA Board President, reviewed the two programs to be considered for Los Angeles, Kern, Orange, Modoc, and Mono counties:

A-Z Tech & Memo and UCLA CHIS Contract.

**Action: Participating counties approved the program-specific consent calendar items.**

**Motion: Dr. Arroyo, Los Angeles County**

**Second: Dennis P. Koch, Madera County**

**Motion passed unanimously with no abstention or opposition.**

Public comment was heard from the following individual(s):

*None*

##### B. Los Angeles PEI Program (Participating County: Los Angeles)

Dawan Utecht, CalMHSA Board President, reviewed the program to be considered for Los Angeles County:

Los Angeles PEI Program; Laurel Bear Consulting Contract and Sherry Mathews Group.

**Action: Los Angeles County approved the program-specific consent calendar items.**

**Motion: Dr. Arroyo, Los Angeles County**

**Second: Dr. Arroyo, Los Angeles County**

**Motion passed unanimously with no abstention or opposition.**



## 6. PROGRAM MATTERS.

### A. Inter-Member Transfer (AB 1299) Program Approval

Dawan Utecht, CalMHSA Board President, discussed the need to approve the AB 1299 program.

Laura Li, CalMHSA Administrative Director, provided an update on the AB 1299 Inter-Member Transfer program. She also explained that the item was approved in the past, however, it had to go through CBHDA. Now that CBHDA has voted on the program, CalMHSA will now vote to approve the program.

**Action:** Board approved the establishment of CalMHSA Inter-Member Transfer (AB 1299) Program.

**Motion:** Dr. Arroyo, Los Angeles County

**Second:** Kavoos Ghane Bassari, San Francisco

**Motion passed unanimously with no abstention or opposition.**

Public comment was heard from the following individual(s):

None

### B. Sacramento County Resolution for Participation in Inter-Member Transfer Program

Dawan Utecht, CalMHSA Board President, briefly discussed Sacramento County's resolution for inter-member transfer program participation and the need to confirm CalMHSA's Executive Director and Chief Operating Officers' authority to execute a contract for the program and confirm participation.

**Action:** Program participants approved CalMHSA Resolution for Sacramento County participation and confirmation of authority to execute a contract for Inter-Member Transfer Program.

**Motion:** Dr. Arroyo, Los Angeles County

**Second:** Kavoos Ghane Bassari, San Francisco

**Motion passed unanimously with no abstention or opposition.**

Public comment was heard from the following individual(s):

None

### C. Inter-Member Transfer Demo

Laura Li, CalMHSA Administrative Director, provided a brief demonstration of the secure portal for Inter-Member Transfers.

**Action:** None, Information Only

## 7. GENERAL DISCUSSION

### A. Report from CalMHSA President – Dawan Utecht

President Utecht introduced Emma Snuggs, CalMHSA's Member Services Manager.

*Recommendation: Discussion and/or action as deemed appropriate*

Public comment was heard from the following individual(s):

*None*

### B. Report from CalMHSA Executive Director – Wayne Clark

Dr. Clark updated the Board on the Leadership Council, stating that he will be meeting with nine corporations and foundations.

*Recommendation: Discussion and/or action as deemed appropriate*

Public comment was heard from the following individual(s):

*None*

## 8. PUBLIC COMMENTS

President Utecht invited members of the public to make comments on non-agenda items.

Public comment was heard from the following individual(s):

*None*

## 9. NEW BUSINESS

General discussion regarding any new business topics for future meetings.

## 10. CLOSING COMMENTS

None

## 11. ADJOURNMENT

Hearing no further comments, the meeting was adjourned at 3:56 p.m.

Respectfully submitted,

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Dawan Utecht  
President, CalMHSA

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Date



"A George Hills Company Administered JPA"

## Treasurer's Report

As of December, 2018

	Book Balance	Market Value	Effective Yield
Cash with California Bank & Trust	\$243,846	\$243,846	0.00%
Local Agency Investment Fund	6,964,411	6,971,026	2.29%
Morgan Stanley – Money Trust	12,133,504	12,133,504	2.01%
Morgan Stanley - Investments	12,948,455	12,959,942	2.06%
<b>Total Cash and Investments</b>	<b>\$32,342,977</b>	<b>\$32,308,318</b>	<b>2.04%</b>


The Local Agency Investment Fund (LAIF) market value was derived by applying the December 2018 fair value factor of 0.999051127 to the book balance.

Attached are Morgan Stanley and LAIF reports detailing all investment transactions.

I certify that this report reflects all cash and investments and is in conformance with the Authority's Investment Policy. The investment program herein shown provides sufficient cash flow liquidity to meet the Authority's expenditures for the next six (6) months.

Respectfully submitted,

Accepted,

  
 \_\_\_\_\_  
 Kim Santin, Finance Director

\_\_\_\_\_  
 William Walker, Treasurer

Local Agency Investment Fund  
 P.O. Box 942809  
 Sacramento, CA 94209-0001  
 (916) 653-3001

[www.treasurer.ca.gov/pmia-laif/laif.asp](http://www.treasurer.ca.gov/pmia-laif/laif.asp)  
 January 22, 2019

CALIFORNIA MENTAL HEALTH SERVICES  
 AUTHORITY  
 STAFF  
 3043 GOLD CANAL DRIVE, SUITE 200  
 RANCHO CORDOVA, CA 95670

PMIA Average Monthly Yields

Account Number:



Tran Type Definitions

December 2018 Statement

Effective Date	Transaction Date	Tran Type	Confirm Number	Authorized Caller	Amount
12/10/2018	12/7/2018	RD	1591603	KIM SANTIN	2,000,000.00
12/14/2018	12/14/2018	RW	1592013	KIM SANTIN	-2,300,000.00
12/28/2018	12/28/2018	RW	1593009	KIM SANTIN	-1,300,000.00
12/31/2018	12/31/2018	RD	1593102	KIM SANTIN	1,800,000.00

Account Summary

Total Deposit:	3,800,000.00	Beginning Balance:	6,771,026.07
Total Withdrawal:	-3,600,000.00	Ending Balance:	6,971,026.07

Local Agency Investment Fund  
 P.O. Box 942809  
 Sacramento, CA 94209-0001  
 (916) 653-3001

[www.treasurer.ca.gov/pmia-laif/laif.asp](http://www.treasurer.ca.gov/pmia-laif/laif.asp)  
 November 02, 2018

CALIFORNIA MENTAL HEALTH SERVICES  
 AUTHORITY  
 STAFF  
 3043 GOLD CANAL DRIVE, SUITE 200  
 RANCHO CORDOVA, CA 95670

PMIA Average Monthly Yields

Account Number:



Tran Type Definitions

October 2018 Statement

Effective Date	Transaction Date	Tran Type	Confirm Number	Authorized Caller	Amount
10/1/2018	9/28/2018	RW	1584834	KIM SANTIN	-1,000,000.00
10/15/2018	10/12/2018	QRD	1587423	SYSTEM	46,370.01
10/16/2018	10/15/2018	RW	1588159	KIM SANTIN	-1,100,000.00
10/29/2018	10/29/2018	RW	1589064	KIM SANTIN	-1,000,000.00

Account Summary

Total Deposit:	46,370.01	Beginning Balance:	10,824,656.06
Total Withdrawal:	-3,100,000.00	Ending Balance:	7,771,026.07

Local Agency Investment Fund  
 P.O. Box 942809  
 Sacramento, CA 94209-0001  
 (916) 653-3001

[www.treasurer.ca.gov/pmia-laif/laif.asp](http://www.treasurer.ca.gov/pmia-laif/laif.asp)  
 December 07, 2018

CALIFORNIA MENTAL HEALTH SERVICES  
 AUTHORITY  
 STAFF  
 3043 GOLD CANAL DRIVE, SUITE 200  
 RANCHO CORDOVA, CA 95670

PMIA Average Monthly Yields

Account Number:



Tran Type Definitions

November 2018 Statement

Effective Date	Transaction Date	Tran Type	Confirm Number	Authorized Caller	Amount
11/6/2018	11/6/2018	RW	1589592	KIM SANTIN	-1,000,000.00

Account Summary

Total Deposit:	0.00	Beginning Balance:	7,771,026.07
Total Withdrawal:	-1,000,000.00	Ending Balance:	6,771,026.07

### Reconciliation Status

Status Reconciled  
 Last Reconciled For 01/22/2019

**Value**  
 12,133,504.01  
 12,959,869.40  
 0.099  
 0.001  
 0.100  
 0.100  
 0.100  
 2.345  
 2.334  
 AAA/Aaa/AAA

### Market Sectors

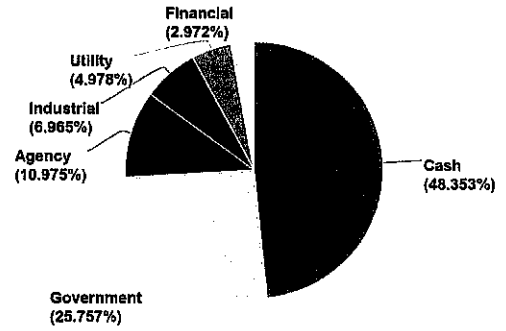


Chart calculated by: % of Market Val.

### Base Exposure - Industry Sector

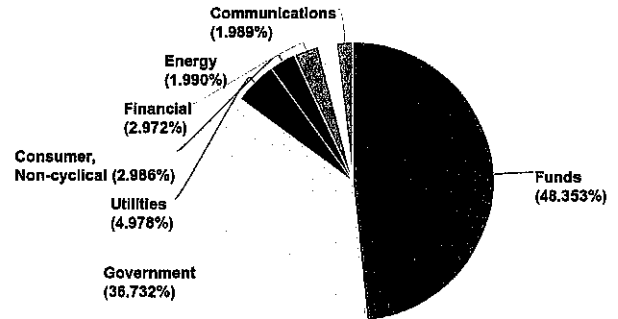


Chart calculated by: Base Market Value + Accrue

<i>Base Book Value + Accrued</i>	<i>Base Net Market Unrealized Gain/Loss</i>
12,133,504.01	0.00
4,715,986.45	-1,146.45
2,993,288.75	0.00
2,743,723.70	71.30
1,748,979.63	-605.23
759,867.62	-296.37
<b>25,095,350.16</b>	<b>-1,976.75</b>

Face	Sector	Coupon	Maturity, Eff Maturity	Pur Yield, Yield	S&P Rating, Moodys Rating	Orig Cost	Amort Cost	Price	Accr Int	Unreal G/L	Fair Value	Mkt Value
.00	Utility	0.000	01/08/2019 01/08/2019	2.370 2.364	NA P-1	497,486.81	499,771.53	99.9543	0.00	0.00	499,771.53	499,771.53
.00	Industrial	0.000	01/17/2019 01/17/2019	2.418 2.416	A-1+ P-1	498,733.34	499,466.67	99.8933	0.00	0.00	499,466.67	499,466.67
.00	Agency	0.000	01/16/2019 01/16/2019	2.304 2.124	A-1+ P-1	745,953.65	749,285.94	99.9070	0.00	16.56	749,302.50	749,302.50
.01	Cash	2.300	12/31/2018 12/31/2018	2.300 2.300	AAAm Aaa	12,133,504.01	12,133,504.01	1.0000	0.00	0.00	12,133,504.01	12,133,504.01
.00	Utility	0.000	01/15/2019 01/15/2019	2.495 2.368	AA+ Aaa	746,392.50	749,288.66	99.9080	0.00	21.34	749,310.00	749,310.00
<b>.01</b>	<b>--</b>	<b>--</b>	<b>01/02/2019 01/02/2019</b>	<b>2.317 2.301</b>	<b>AAA Aaa</b>	<b>14,622,070.31</b>	<b>14,631,316.81</b>	<b>--</b>	<b>0.00</b>	<b>37.90</b>	<b>14,631,354.71</b>	<b>14,631,354.71</b>

Face	Sector	Coupon	Maturity, Eff Maturity	Pur Yield, Yield	S&P Rating, Moodys Rating	Orig Cost	Amort Cost	Price	Accr Int	Unreal G/L	Fair Value	Mkt Value
.00	Industrial	0.000	01/29/2019 01/29/2019	2.326 2.315	A-1+ P-1	494,697.22	499,105.56	99.8211	0.00	0.00	499,105.56	499,105.56
.00	Agency	0.000	01/16/2019 01/16/2019	2.153 2.124	A-1+ P-1	742,278.75	749,334.38	99.9070	0.00	-31.88	749,302.50	749,302.50
.00	Agency	0.000	05/03/2019 05/03/2019	2.498 2.466	A-1+ P-1	495,060.00	495,814.72	99.1760	0.00	65.28	495,880.00	495,880.00
.00	Agency	3.750	03/27/2019 03/27/2019	2.284 2.475	AA+ Aaa	757,245.00	752,523.87	100.2970	7,343.75	-296.37	752,227.50	759,571.25
.00	Financial	0.000	03/25/2019 03/25/2019	2.509 2.503	A-1+ P-1	741,733.33	745,711.66	99.4282	0.00	0.00	745,711.66	745,711.66
.00	Industrial	0.000	01/17/2019 01/17/2019	2.320 2.314	A-1+ P-1	745,543.75	749,233.33	99.8978	0.00	0.00	749,233.33	749,233.33
.00	Government	0.000	02/28/2019 02/28/2019	2.339 2.385	A-1+ P-1	742,342.43	747,241.37	99.6160	0.00	-121.37	747,120.00	747,120.00
.00	Government	0.000	04/25/2019 04/25/2019	2.302 2.469	A-1+ P-1	492,184.14	496,450.17	99.2280	0.00	-310.17	496,140.00	496,140.00
.00	Government	0.000	05/23/2019 05/23/2019	2.330 2.511	A-1+ P-1	491,402.40	495,527.99	99.0260	0.00	-397.99	495,130.00	495,130.00
.00	Government	0.000	06/20/2019 06/20/2019	2.535 2.540	A-1+ P-1	493,758.92	494,170.42	98.8240	0.00	-50.42	494,120.00	494,120.00
.00	Government	0.000	03/07/2019 03/07/2019	2.374 2.394	A-1+ P-1	495,711.67	497,904.20	99.5690	0.00	-59.20	497,845.00	497,845.00
.00	Government	0.000	03/14/2019 03/14/2019	2.366 2.407	A-1+ P-1	496,619.58	497,682.00	99.5210	0.00	-77.00	497,605.00	497,605.00
.00	Government	0.000	04/11/2019 04/11/2019	2.447 2.456	A-1+ P-1	493,972.51	496,688.19	99.3250	0.00	-63.19	496,625.00	496,625.00
.00	Government	0.000	05/02/2019 05/02/2019	2.490 2.480	A-1+ P-1	493,867.61	495,922.97	99.1780	0.00	-32.97	495,890.00	495,890.00
.00	Government	0.000	06/13/2019 06/13/2019	2.540 2.537	A-1+ P-1	493,746.28	494,399.14	98.8730	0.00	-34.14	494,365.00	494,365.00
.00	Government	0.750	02/15/2019 02/15/2019	2.223 2.300	AA+ Aaa	743,935.55	748,662.25	99.8060	2,124.66	-117.25	748,545.00	750,669.66
.00	Government	1.000	03/15/2019 03/15/2019	2.236 2.374	AA+ Aaa	496,562.50	498,769.91	99.7190	1,491.71	-174.91	498,595.00	500,086.71
.00	Government	0.875	05/15/2019 05/15/2019	2.327 2.469	AA+ Aaa	494,785.16	497,363.06	99.4100	568.02	-313.06	497,050.00	497,618.02

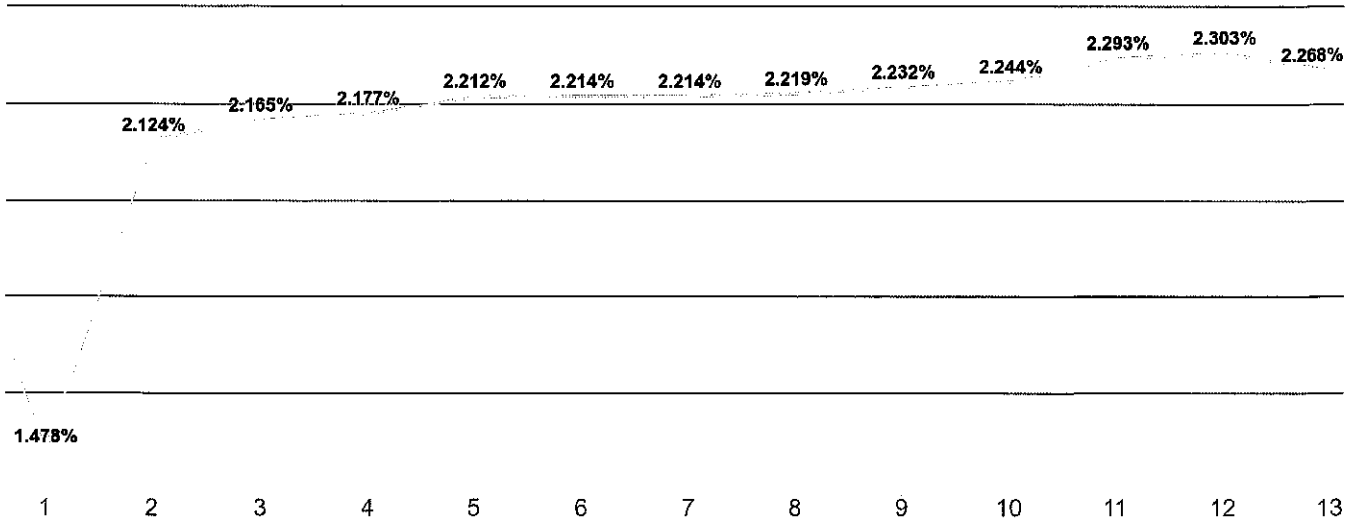


Face	Sector	Coupon	Maturity, Eff Maturity	Pur Yield, Yield	S&P Rating, Moody's Rating	Orig Cost	Amort Cost	Price	Accr Int	Unreal G/L	Fair Value	Mkt Value
.00	--	--	03/26/2019 03/26/2019	2.357 2.408	AAA Aaa	10,405,446.80	10,452,505.20	--	11,528.15	-2,014.65	10,450,490.55	10,462,018.70

Face	Sector	Coupon	Maturity, Eff Maturity	Pur Yield, Yield	S&P Rating, Moody's Rating	Orig Cost	Amort Cost	Price	Accr Int	Unreal G/L	Fair Value	Mkt Value
.01	--	--	02/06/2019 02/06/2019	2.334 2.345	AAA Aaa	25,027,517.11	25,083,822.01	--	11,528.15	-1,976.75	25,081,845.26	25,093,373.41

by: Mkt Value, except Pur Yield by Base Book Value + Accrued. \* Holdings Displayed by: Lot.

## Weekly Returns

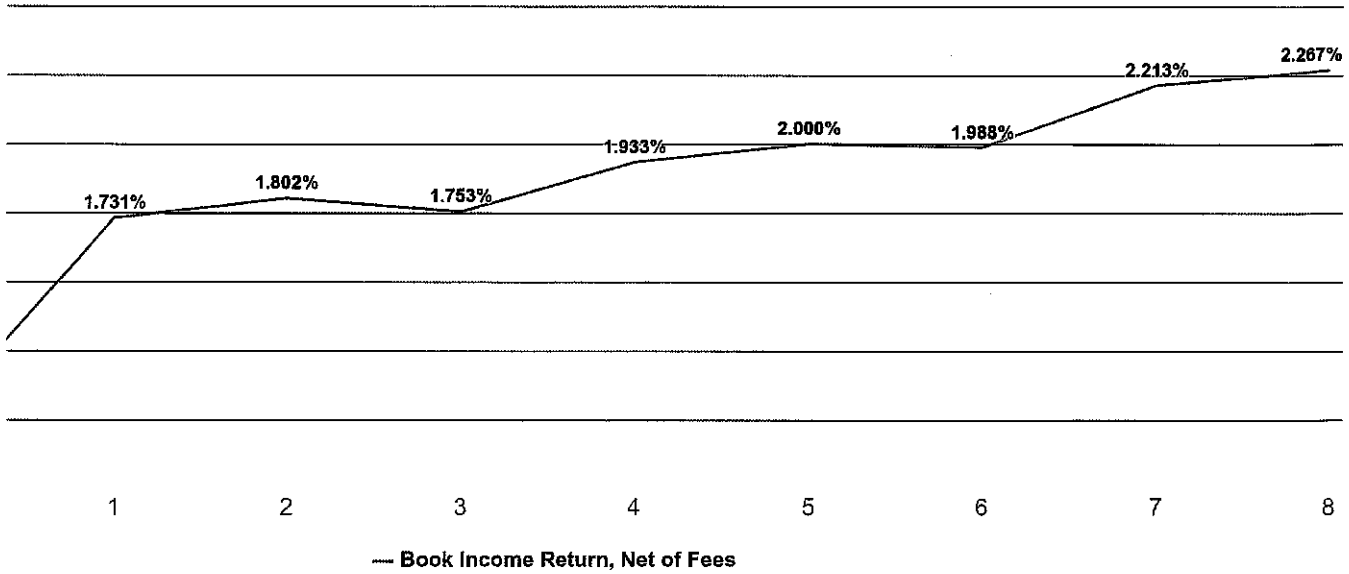


— Book Income Return, Net of Fees      Book Return, Net of Fees

Period End	Beginning Book Value	Book Income Return, Net of Fees	Book Return, Net of Fees
1/6/2018	26,821,532.37	2.108%	2.108%
1/3/2018	26,825,367.77	1.478%	1.478%
1/0/2018	26,826,658.98	2.124%	2.124%
1/7/2018	26,831,171.93	2.165%	2.165%
1/3/2018	26,835,759.86	2.177%	2.177%
1/0/2018	26,865,027.14	2.212%	2.212%
1/7/2018	26,869,931.66	2.214%	2.214%
1/4/2018	26,877,027.40	2.214%	2.214%
1/1/2018	26,881,935.65	2.219%	2.219%
1/8/2018	26,910,642.71	2.232%	2.232%
1/5/2018	26,915,382.33	2.244%	2.244%
1/2/2018	26,920,339.16	2.293%	2.293%
1/9/2018	26,925,368.65	2.303%	2.303%
1/1/2018	26,930,417.44	2.268%	2.268%
	<b>26,874,040.22</b>	—	—

Index	Index Start Date	Index End Date
NO BENCHMARK REQUIRED	---	---
NO BENCHMARK REQUIRED	---	---
NO BENCHMARK REQUIRED	---	---

## Monthly Returns



Period End	Book Income Return, Net of Fees
04/30/2018	1.012%
05/31/2018	1.731%
06/30/2018	1.802%
07/31/2018	1.753%
08/31/2018	1.933%
09/30/2018	2.000%
10/31/2018	1.988%
11/30/2018	2.213%
12/31/2018	2.267%

Index	Index Start Date	Index End Date
NO BENCHMARK REQUIRED	--	--
NO BENCHMARK REQUIRED	--	--
NO BENCHMARK REQUIRED	--	--

te of: 04/01/2018.

range of its simple accounts, unless historical returns have specifically been provided for the aggregate, in which case the provided historical returns will be used for the Account Total row. The index total or total ased on the weighted average of the index returns of its simple accounts.

learwater Analytics, LLC for informational purposes, as of the dates set forth above. This is not our official client statement and is not an official tax statement. While we have based this  
ve is accurate, we do not guarantee its accuracy or completeness. To the extent there are differences between your official customer client and this summary, your official client statement  
. Values shown on this unofficial summary may differ materially from those in your official client statement. This unofficial summary may not include all relevant costs due to the fact accrual of  
intra-month. Although we may have provided appropriate benchmark comparisons, we do not guarantee that these are the most appropriate comparisons; if performance has been provided  
mance may be lesser or greater than that of other benchmarks. It is not possible to invest directly in an index.

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stodian of the assets to obtain the official statements and to determine the applicability of SIPC coverage.

responsibility for any errors in this unofficial Summary and you should not rely on this Summary for any purpose. This Summary may not be used for appraisal, valuation or non informational  
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ay be imposed by law. Any such taxpayer should seek advice based on the taxpayer's particular circumstances from an independent tax advisor.

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ad through Morgan Stanley Smith Barney LLC Member SIPC.

**PROGRAM-SPECIFIC CONSENT CALENDAR**  
**Agenda Item 5.A.1**

**SUBJECT: SPARKS LA SPORTS LLC**

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**ACTION FOR CONSIDERATION:**

Program Participant Approval of Sparks LA Sports LLC Contract for “Spark the True You: Reclaim Your Light” media campaign.

**BACKGROUND AND STATUS:**

On February 14, 2018 the CalMHSA Board approved the Los Angeles County Participation Agreement Amendment to add a scope of work being the Mental Health Promotion and Awareness Campaign. The Campaign includes working collaboratively with high influencers and others in an effort to increase awareness and resources to Los Angeles County’s communities.

As such, CalMHSA is in a unique opportunity to contract with the Los Angeles Sparks Women’s Basketball Team to develop a campaign infrastructure on behalf of the Los Angeles County Department of Mental Health (LACDMH) that will cast a greater spotlight on military women, veterans, and their families in an effort to highlight and underscore the invaluable community asset that they are.

Spark the True You: Reclaim Your Light, presented in partnership with the Los Angeles County Departments of Military and Veterans Affairs and Mental Health, will educate, assist, and activate a growing community of support across Southern California for military women, veterans, and their families who are looking for way to be successful and achieve their ultimate physical, spiritual, emotional, and mental health goals.

Additionally, the campaign will work to inspire a movement to normalize the experience of mental illness and other related health issues and begin to break through the numerous barriers that continue to hold many military women and veterans back from reaching out for assistance and taking advantage of available resources.

Other features will include an innovative influencer campaign, partnerships with organizations providing promotional support and content development, and opportunities for individuals to take personal actions to spark their truth in their own communities as a benefit to themselves and to their fellow sisters.

The Los Angeles Sparks will also work to bridge the gaps within the academic, political, business, healthcare, nonprofit, social service and alternative therapy spaces by leveraging their close relationships within each sector throughout the duration of the campaign.

The Los Angeles Sparks is the only WNBA team in Los Angeles County and has the unique ability to reach out to large underserved target population, which is critical to reaching the goals of the Campaign efforts. As such, staff seeks approval of a contract with Los Angeles Sparks for up to \$1,000,000 for one year. Funding will come from Los Angeles County Department of Mental Health.

## **CalMHSA Procurement Policy**

### **Section 7 Competitive Selection Process Exceptions:**

All goods or services over \$5,000 shall be procured by a competitive selection process unless the Board determines one of the circumstances below is satisfied. The selection process or the exception must be documented.

1. Non-Competitive Bid Contracting. If the goods or services are obtained from a sole source without a competitive selection process, a written justification is required, and the written justification must be distributed with the agenda materials in advance of the meeting at which the contract is approved. The written justification shall be reviewed by CalMHSA's counsel and shall indicate whether in counsel's opinion the justification offered complies with this Section. One or more of the following factors may justify use of a sole source contract.
  - "a. The uniqueness of a vendor's capabilities or good offered to meet the needs of CalMHSA as compared to other contractors."*

Counsel has reviewed this explanation and concludes that the justification offered complies with Section 7 of the Procurement Policy.

### **FISCAL IMPACT:**

Up to, \$1,000,000 to the County of Los Angeles.

### **RECOMMENDATION:**

Program Participant Approval of Sparks LA Sports LLC Contract for "Spark the True You: Reclaim Your Light" media campaign.

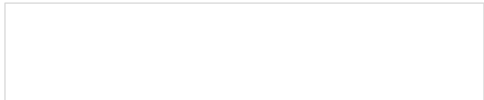
### **TYPE OF VOTE REQUIRED:**

Majority vote of program participants.

### **REFERENCE MATERIAL(S) ATTACHED:**

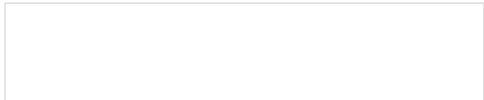
- Los Angeles Sparks Contract Scope of Work

- Community Engagement:
  - Campaign “Tip-Off” Event
    - Date and location to be mutually agreed upon in January 2019 to launch “Spark the True You”
    - LA Sparks will work with the Department of Military and Veterans Affairs (DMVA) and the Department of Mental Health (DMH)
  - Twelve (12) community engagement events hosted by the Sparks
    - LA Sparks will host approximately one (1) event per month (subject to change)
    - LA Sparks will work with the Department of Military and Veterans Affairs (DMVA) and the Department of Mental Health (DMH)
    - Event programming based on elevating the physical, spiritual, mental, and emotional health goals of the participants (participants as outlined in Exhibit A of this Agreement)
    - All participants will receive a ticket to a 2019 LA Sparks home game
    - Location(s) tbd
  - Peer-to-peer women’s veterans engagement program
    - LA Sparks will work with the Department of Military and Veterans Affairs (DMVA) and the Department of Mental Health (DMH)
    - Location(s) tbd
    - All participants will receive a ticket to a 2019 LA Sparks home game
  - LA Sparks “Lead with Light” youth internship program presented by DMH/DMVA
    - LA Sparks will work with the Department of Military and Veterans Affairs (DMVA) and the Department of Mental Health (DMH)
  - Women Veterans Empowerment non-profit grant contest
    - Winner(s) to be mutually agreed upon by Sparks and DMH/DMVA
    - Applicants will address how their organization will affect positive change amongst their women veteran constituency through a proposed innovative new program or the extension of a pre-existing one
      - Grant(s) total not to exceed \$25,000.00
      - Deadlines for applications tbd
  - Youth Programming
    - LA Sparks will host youth programs offered to children of participants of community engagement programming (youth as outlined in Exhibit A of this Agreement)
    - LA Sparks will work with the Department of Military and Veterans Affairs (DMVA) and the Department of Mental Health (DMH)
      - Participants to be ages six (6) to eighteen (18) years old
      - Includes but not limited to: basketball clinics, youth assemblies, and dance workshops, with members of the LA Sparks staff and entertainment crews, including “Sparky”
      - Twelve (12) events to coincide with adult-based community engagement programming
      - All participants will receive a ticket to a 2019 LA Sparks home game
  - Player and Executive Leadership Engagement Campaign
    - Five (5) LA Sparks players tbd and subject to change and availability
      - Players will mentor participants in the areas of, but not limited to: motherhood, wellness, homelessness, art/meditation, and music
      - Date(s) and time(s) to be mutually agreed upon
    - Executive Leadership Series
      - Four (4) part series
      - Date(s) and time(s) to be mutually agreed upon

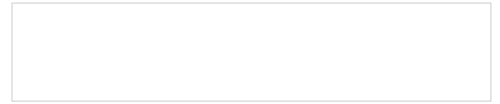


- Hospitality:
  - Busing and Community Partner Program
    - Open to campaign participants and their families
    - Each person participating in this program will receive a ticket to an LA Sparks 2019 home game
    - Each group will be picked up and dropped off from one (1) location of the group leader's choice
    - Approximately 120 buses
  
- Promotional Entitlement:
  - Presenting Sponsor of "Mental Health Awareness Night 2019" (date and time tbd)
    - Naming Rights: "Presented by LA County Department of Mental Health and the Department of Military and Veterans Affairs"
    - Branding inclusion on all promotional and marketing materials (print, digital, social, TV)
    - Logo inclusion on the fan premium giveaway (5,000 items)
      - LA Sparks to purchase – DMH/DMVA to approve logo
    - LA Sparks will create an in-game contest around the "Spark the True You" campaign
  - Co-presenting Sponsor of "Service Night" (date and time tbd)
    - Naming Rights: "Presented by LA County Department of Mental Health, Department of Military and Veterans Affairs, and..."
    - Co-branding on the premium giveaway (5,000 items)
      - LA Sparks to purchase – DMH/DMVA to approve logo
  - Presenting Sponsor of the National Anthem for all 2019 LA Sparks regular season home games
    - Naming Rights: "Please stand for the National Anthem presented by the LA County Department of Mental Health and Military and Veterans Affairs"
    - Will include jumbotron logo placement and inclusion in #AboutLastNight social media recaps
  - Presenting Sponsor of the "Community Spotlight" for all LA Sparks 2019 regular season and post season (if applicable) home games
    - LA Sparks to highlight a community group of their choice in-game on the main video board with a PA and branded cam
    - Each community group will have logo inclusion with clickthrough on LASparks.com Community Relations landing page
  - Presenting Sponsor with prominent logo inclusion on the LA Sparks 2019 Magnetic Schedule (10,000+ distributed)
    - Ability to place resource information (ex: hotline number)





- Original Content, Digital/Media, and Production Assets:
  - Dedicated social media campaign across all official LA Sparks outlets (Facebook, IG, Twitter) and digital/broadcast outlets
    - PSA announcements featuring LA Sparks players
      - DMH/DMVA to assist with language
    - Feature original content
    - “Anthem Video”
    - LA Sparks to produce creative – DMH/DMVA to approve
  - Influencer engagement campaign
    - LA Sparks and DMH/DMVA to determine participants to promote LA Sparks and DMH/DMVA messaging
  - One (1) 0:30 second commercial spot to run during all LA Sparks airings and re-airings on Spectrum SportsNet
    - LA Sparks to produce creative – DMH/DMVA to approve
  - Ability to provide up to two (2) broadcast drop-ins during LA Sparks non-nationally televised 2019 regular season home game airings and re-airings on Spectrum SportsNet
  - LA Sparks to produce assets for the “Spark the True You” web-pages (housed on DMH/DMVA’s web-site)
  - Logo inclusion with click-through on LA Sparks sponsor landing page
  - Presenting sponsor of the LA Sparks Community Web-Page tab on LASparks.com
  
- In-Arena Assets:
  - Logo inclusion on the 360 LED ribbon board for three (3) minutes per game for all 2019 regular season and post season (if applicable) home games (approx. 17 games)
  - Logo inclusion on the Main Video Board Lower Ring for three (3) minutes per game for all 2019 regular season and post season (if applicable) home games (approx. 17 games)
  - Logo inclusion on the Courtside Rotational and Basket Stanchion LEDs for a minimum of three (3) minutes per game for all non-nationally televised 2019 regular season home games (approx. 15 games)
  - DMH/DMVA will have the ability to play one (1) short video clip on the Main Video Board during all 2019 regular season and post season (if applicable) LA Sparks home games (approx. 17 games)
    - LA Sparks to produce creative – DMH/DMVA to approve
  - Logo decal placement on the side of the “pole pads” for all 2019 LA Sparks non-nationally televised home games (approx. 15 games)
  - Ability for participants of DMH/DMVA programming to participate in in-game fan experiences (ex: high-five tunnel, ball exchange, anthem buddies, etc.) for all 2019 LA Sparks regular season and post season (if applicable) home games
    - Number of participants subject to availability but not to exceed twenty-five (25)
  - One (1) in-game fan activation for all 2019 LA Sparks regular season and post season (if applicable) home games (ex: branded cam, on-court competition, etc.)
  - Ability to have one (1) table on the STAPLES Center concourse during all 2019 LA Sparks regular season and post season (if applicable) home games
    - Materials subject to AEG and LA Sparks approval
    - DMH/DMVA to staff table



- Communication Assets:
  - Press Release
    - Dedicated press release announcing DMH/DMVA and LA Sparks partnership and the initiatives surrounding the partnership and community focus
  - Game Program – total of seventeen (17) programs (5,000 distributed per game)
    - One (1) full-page color ad in the game day program
      - LA Sparks to produce creative – DMH/DMVA to approve
    - Logo inclusion in the sponsor logo brick on the back cover
  - Dedicated social media campaign across official LA Sparks platforms (IG, Facebook, Twitter)
  - Progress reports and a “Final Report” as well as community engagement reports, in-arena photos, proof of performance, and social media activity reports (either included in the above-mentioned reports or separate) will be delivered upon event/activity/program completion to DMH/DMVA, as well as the creative assets (PSA, graphics, game programs, and other creative elements used in-arena).

**PROGRAM-SPECIFIC CONSENT CALENDAR**  
**Agenda Item 5.A.2**

**SUBJECT: VOLUNTEERS OF AMERICA**

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**ACTION FOR CONSIDERATION:**

Program Participant Approval of Volunteers of America Contract for “Dimensions of Moral Injury Conference” media campaign.

**BACKGROUND AND STATUS:**

On February 14, 2018 the CalMHSA Board approved the Los Angeles County Participation Agreement Amendment to add a scope of work being the Mental Health Promotion and Awareness Campaign. The Campaign includes convening of various events, conferences, meetings, etc., in an effort to increase awareness and resources to Los Angeles County’s communities.

At the suggestion of LACDMH, CalMHSA staff proposes to contract with the Shay Moral Injury Center at Volunteers of America to convene a conference focused on gathering diverse experts to advance knowledge of Moral Injury and of recovery strategies for military veterans and new populations and professions. New applications of moral injury include the incarceration and child welfare systems, social movements, religious communities, and caregiving work. The conference is designed to provide education and training to professionals and students working in mental health, spiritual health and community and congregational leadership, and to families and communities affected by Moral Injury.

Dr. Rita Brock with Volunteers of America is uniquely qualified to put on a conference discussing the idea and effects of moral injury. Moral injury has been explained as the damage done to one’s conscience or moral compass when that person perpetrates, witnesses, or fails to prevent acts that transgress their own moral and ethical values or codes of conduct. Dr. Brock wrote the first book on this topic -Soul-Repair- which analyzed the concept of moral injury and how it effects the lives of veterans, their families, and the community. She directs the Shay Moral Injury Center of Volunteers of America. The Center aims to deepen understanding about moral injury in the many populations who experience it. The center builds on Volunteers of America’s work, spanning more than a century, of helping veterans and others who live with this emotional trauma. The Shay Moral Injury Center has conducted “moral injury convenings” in cities around the country.

The conference offers a unique opportunity to educate professionals in an area that applies to an underserved population which would make a positive and significant impact on not only Los Angeles’s local communities, but other surrounding communities.

Staff believes this contract falls within one or more exceptions to the competitive selection provisions of the CalMHSA Procurement Policy. These exceptions allow for noncompetitive selection when a vendor’s capabilities are unique, and when its staff is specialized. Also, there is an exception for retaining professional services. As indicated above, Dr. Brock is a recognized leader in

this developing area and the Center she directs has unique experience and contacts regarding this subject matter.

Counsel has reviewed this explanation and concludes that the justification offered complies with Section 7 of the Procurement Policy.

**FISCAL IMPACT:**

Up to, \$400,000 to the County of Los Angeles.

**RECOMMENDATION:**

Program Participant Approval of Volunteers of America Contract for “Dimensions of Moral Injury Conference” media campaign.

**TYPE OF VOTE REQUIRED:**

Majority vote of program participant.

**REFERENCE MATERIAL(S) ATTACHED:**

- None

**PROGRAM-SPECIFIC CONSENT CALENDAR**  
**Agenda Item 5.B.1**

**SUBJECT: THE PAINTED BRAIN**

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**ACTION FOR CONSIDERATION:**

Program Participant Approval of “Painted Brain” contract.

**BACKGROUND AND STATUS:**

On October 12, 2017 the CalMHSA Board approved the implementation of the Innovation Tech Suite Project with the purpose of contracting with tech vendors that would develop or enhance technology-based solutions that would increase access to mental health services. Since that time CalMHSA has contacted with two tech vendors, with one focusing on hiring and training Peers within each of the participating counties. The Innovation Tech Suite Leadership determined that in order to be successful in meeting the needs of each participating county, it was important for counties to have a role in hiring Peers locally for a positive impact within their communities. The current vendor would continue to provide the training for the hired Peers. Up to 7 Peers need to be hired in the next 30 days to keep the Project on schedule.

Based on information provided by LACDMH, CalMHSA staff seeks to contract with Painted Brain, which bills itself as an organization that creates lasting community-based solutions to mental health challenges and the impact of social justice through art, advocacy and enterprise, to select and retain Tech Peers in Los Angeles County.

For a dozen years, Painted Brain has been a leader in innovative peer driven services to address the social needs of people living with mental illness. The organization is unique in the field of mental health in that the staff, including social workers and occupational therapists, administrative staff, and peers all self-identify as people with mental illness. Painted Brain operates a free community center in the Pico-Fairfax neighborhood in Los Angeles which features a clothing boutique, a tech space and an arts space. During hours of operation, peer leaders and volunteers lead group activities in the arts ranging from cartooning to sewing to computer graphics. Painted Brain generates operational revenue through the provision of services including arts groups of all kinds as a form of psychosocial rehabilitation, individual and group Occupational Therapy, and traditional clinical services under contract with private individuals, nonprofit mental health and housing organizations, and Los Angeles County. Painted Brain publishes magazines, coloring books, web content and social media content with more than 80,000 followers. This aspect of Painted Brain is completely run by mental health consumers featuring the work of mental health consumers.

From running workshops in co-occurring disorder sites such as SSG Alliance, step-down facilities, and homeless drop-in centers, the most significant outcome has been fostering a community of homeless youth techies throughout Los Angeles particularly at Daniel's Place, a subsidiary of Step Up on Second. In fact, Painted Brain received grant funding in 2018 along with Step Up from Del

Webb to teach computer coding and media literacy to homeless young adults. Additionally, Painted Brain was funded by Kaiser Permanente to implement the Technology in Health Neighborhoods: Access, Training, and Opportunities program, which train peers with living with mental illness on how to create of a website that features local community resources and how to conduct a series of public presentations to promote both the website and the available services. Due to its demonstrated service track-record and unique technical expertise, LACDMH staff is confident that Painted Brain is uniquely qualified to supervise and deploy Tech Peers and conduct peer technical training and mental health community outreach and engagement services for the Innovation Tech Suite Project.

Painted Brain, Inc. possesses both the unique capabilities and proven service track record needed to successfully provide peer-led technical training services through CalMHSA. According to LACDMH, it is also the only viable provider of the required service in the geographic area with the unique technical training expertise to implement the proposed contract in a short timeframe, due to the urgent need to have the Peers in place within the Los Angeles County region, that trains individuals with mental illness to use technology as a mechanism to improve both mental health outcomes and future employability.

Due to the short timeframe for this work and the representation by LACDMH that its vendor Painted Brain is uniquely able to satisfy the needs of the Innovation Tech Suite in Los Angeles County, staff believes that noncompetitive procurement is appropriate under Section 7 of CalMHSA's Procurement Policy, relevant portions of which are set out below:

## **CalMHSA Procurement Policy**

### **Section 7 Competitive Selection Process Exceptions:**

All goods or services over \$5,000 shall be procured by a competitive selection process unless the Board determines one of the circumstances below is satisfied. The selection process or the exception must be documented.

1. Non Competitive Bid Contracting. If the goods or services are obtained from a sole source without a competitive selection process, a written justification is required, and the written justification must be distributed with the agenda materials in advance of the meeting at which the contract is approved. The written justification shall be reviewed by CalMHSA's counsel, and shall indicate whether in counsel's opinion the justification offered complies with this Section. One or more of the following factors may justify use of a sole source contract.
  - "a. The uniqueness of a vendor's capabilities or good offered to meet the needs of CalMHSA as compared to other contractors."*
  - "d. The facilities, staff or equipment the proposed vendor has that are specialized and vital to the services required."*
  - "f. The vendor's ability to provide goods or services in eh required time frame."*

Counsel has reviewed this explanation and concludes that the justification offered complies with Section 7 of the Procurement Policy.

**FISCAL IMPACT:**

TBD (Funding based on number of Peers needed/hired and days worked)

**RECOMMENDATION:**

Program Participant Approval of the Painted Brain contract.

**TYPE OF VOTE REQUIRED:**

Majority vote of program participants.

**REFERENCE MATERIAL(S) ATTACHED:**

- None

**FINANCIAL MATTERS**  
**Agenda Item 6.A**

**SUBJECT: CALMHSA ANNUAL REVENUE AND EXPENDITURE REPORT – PROPOSED REVISED BUDGET JUNE 30, 2019**

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**ACTION FOR CONSIDERATION:**

Approve the CalMHSA Revenue and Expenditure Report – Proposed Revised Budget June 30, 2019

**BACKGROUND AND STATUS:**

At the June 16, 2018 Board of Directors meeting, the members approved the proposed June budget and the contingency budget for the year ending June 30, 2019.

The contingency budget included an increase in staffing, requiring adjustment to the Administrative and Financial Services Agreement (GH), as indicated in the Fourth Amendment. The approval of increases and decreases in compensation within the Agreement may be delegated to either the Executive Committee or the Finance Committee. At the February 2019 Finance Committee (a quorum was not achieved), the Committee Members ratified the staffing increase (18.5 FTE to 21.5 FTE) of the Administrative and Financial Services Agreement (GH) Budget.

In addition, the Committee recommended approval of the Proposed Revised Budget as follows:

Revenue:

Revenue Increase/(Decrease) are:

• Innovations Programs	-\$1,642,922
• Private Funds Development Fees	-\$499,995
• State Hospital Beds	-\$248,598
• Actual Central Valley Suicide Prevention Contracts	-\$44,771
• LA County Media Campaign	\$18,385,758
• AB1299 Presumptive Transfer	-\$6,300,000
• Other Programs	-\$4,575,000
<b>Net Revenue Increase</b>	<b>\$5,074,472</b>

Expenses:

Program Contract Expenses (and total expense) increased \$2,130,292 related to the increased funding and additional programs.

At the June 15, 2018 Board of Directors meeting, the members approved the proposed June 2019 budget and the contingent budget (which included Innovative Technology, LA Media Campaign and additional Innovation programs) for the year ending June 30, 2019.



With the attainment of the contingent budget, this increases the need to increase FTE to 21.5, therefore requiring adjustment to the George Hills contract indicated in the Fourth Amendment. The increase in FTE is directly a result of the various new programs, and the program management related to Innovation Tech Cohort 1 and Cohort 2.

**FISCAL IMPACT:**

Fiscal impact of \$535,004 due to increase in Program Revenues, Expenditures and FTE.

**RECOMMENDATION:**

Finance Committee (quorum not achieved) recommends approval to the Board of Directors the CalMHSA Revenue and Expenditure Report - Proposed Revised Budget June 30, 2019.

**TYPE OF VOTE REQUIRED:**

Majority vote.

**REFERENCE MATERIAL(S) ATTACHED:**

- CalMHSA Revenue and Expenditure Report- Proposed Revised Budget June 30, 2019.

**California Mental Health Services Authority  
2018/2019 Operating Budget  
Combined Totals**

	(A)	(B)	(C)	(D)	(E)	Notes
	Approved Budget 2017/2018	Audited Actuals 2017/2018	Approved Budget June 2018 2018/2019	Adopted Target Budget 2018/2019	Proposed Revised Budget 2018/2019	
<b>Revenues:</b>						
PEI Sustainability	7,730,037	8,206,539	7,700,000	7,400,000	7,400,000	
Innovations	50,000,000	20,735,684	25,000,000	37,500,000	35,857,078	
Private Fund Development Fees	435,209	384,105	400,000	1,000,000	500,005	
State Hospital Bed Program	627,912	549,400	727,912	877,912	629,314	
Suicide Prevention Program	543,834	664,292	590,872	590,872	546,101	
LA County Media Campaign	-	13,500,000	-	-	18,385,758	(1)
Transfers In - AB 1299	-	-	4,000,000	10,000,000	4,000,000	
AB 1299 - Admin Fee	-	-	200,000	500,000	200,000	
Other Programs and Income	300,000	300,688	-	5,000,000	425,000	
<b>Total Revenues</b>	<b>59,636,992</b>	<b>44,340,708</b>	<b>38,618,784</b>	<b>62,868,784</b>	<b>67,943,256</b>	(2)
<b>Program Expenses (Direct):</b>						
Program Contracts	14,733,586	14,708,589	27,695,027	38,295,027	45,885,999	(3)
Program Management	1,577,347	2,819,482	2,519,976	2,800,512	3,224,832	
Other Contracts	56,000	28,689	50,000	75,000	75,000	
Legal	34,952	356,041	183,801	185,000	250,000	
Transfers Out - AB 1299	-	-	4,000,000	10,000,000	4,000,000	
Travel & Meetings	104,900	40,985	110,000	150,000	200,000	
Other program related expenses	-	15,000	-	-	-	
<b>Total Program Expenses</b>	<b>16,506,785</b>	<b>17,968,786</b>	<b>34,558,804</b>	<b>51,505,539</b>	<b>53,635,831</b>	
<b>General &amp; Administrative Expenses (Indirect):</b>						
General & Administrative	-	-	-	-	-	
Staffing	842,213	273,874	988,360	1,219,920	1,432,080	(3)
Legal	10,000	101,794	60,000	75,000	100,000	
Travel & Meetings	16,000	113,992	30,000	75,000	80,000	
Other Contracts and expenses	10,000	17,799	25,000	25,000	25,000	
Insurance	39,500	29,583	43,000	43,000	60,000	
Financial Audit	17,500	13,100	15,000	15,000	25,000	
<b>Total General &amp; Administrative Expenses</b>	<b>935,213</b>	<b>550,142</b>	<b>1,161,360</b>	<b>1,452,920</b>	<b>1,722,080</b>	(4)
<b>Total Expenditures</b>	<b>17,441,998</b>	<b>18,518,928</b>	<b>35,720,164</b>	<b>52,958,459</b>	<b>55,357,911</b>	
<b>Income/(Loss) From Operations</b>	-	<b>25,821,780</b>	-	-	-	
<b>Non-Operating Income</b>						
Investment Income		226,257				
<b>Net Increase/(Decrease) Unexpended Funds</b>	<b>42,194,994</b>	<b>26,048,037</b>	<b>2,898,620</b>	<b>9,910,325</b>	<b>12,585,346</b>	
Prior Year Reserves	5,421,953	5,256,378	2,648,099	2,648,099	2,648,099	
Projected Reserves as of June 30	47,616,947	31,304,415	5,546,719	12,558,424	15,233,445	
<b>Less: Obligated Reserves</b>	<b>(47,564,954)</b>	<b>(25,043,532)</b>	<b>(4,437,375)</b>	<b>(10,046,739)</b>	<b>(12,186,756)</b>	
<b>Total Available Reserves at June 30</b>	<b>51,993</b>	<b>6,260,883</b>	<b>1,109,344</b>	<b>2,511,685</b>	<b>3,046,689</b>	

**Notes**

(1) & (2)	<b>Revenue increased \$5,074,472 as stated below:</b>	
		\$
	Decrease for Innovations	(1,642,922)
	Decrease for Private/Public Fund Development	(499,995)
	Decrease for State Hospital Bed	(248,598)
	Decrease for Suicide Prevention Hotline	(44,771)
	Increase in LA County Media Campaign (1)	18,385,758
	Decrease for AB1299 and its admin fees	(6,300,000)
	Decrease for Other Programs	(4,575,000)
		<u>5,074,472</u>

Previous contract ended 6/30/18 had fund bal of \$5.6M. Additional \$18.4M will be given to CalMHSA to fulfill the new \$24M contract

(3) **Program Contracts Expenses increased \$2,130,292 - Related to increased funding and 2 year term for new LA Media Campaign**  
 FTE for the 18/19 fiscal year has been 16.5. The 18/19 Approved Budget from June 2018 proposed an increase to 18.5, increase mainly for the Innovation Funds.  
 The Revised Budget, would add 3 more FTE, bringing total FTE to 21.5. This growth would be to manage the additional Innovation Programs, growth in AB1299 and LA Media and preparation for work for any other contingency funds

(4) **Total Paid to George Hills is \$4,656,912 - Increased due to need for additional recruits for new projects.**

(5) **Total Expenses increased \$2,399,452 due to Program Related Expense Increase**

**California Mental Health Services Authority  
Administrative Expense Allocation  
2017/2018 Program Year  
Proposed Revised Target Budget**

	Private/Public Fund Development	Fiscal Modernization (Feasibility)	State Hospital Bed Program	Innovation	LA County Media Campaign	Presumptive Transfer AB1299	Suicide Prevention - Regional Program	PEI Sustainability Projects	Other Programs	Operations / R&D	Totals
<b>Direct Expenses:</b>											
Program Contracts	\$ 400,004	\$ -	\$ 503,451	\$ 28,685,663	\$ 9,600,000	\$ 4,000,000	\$ 436,881	\$ 5,920,000	\$ 340,000	\$ -	49,885,999
Program Management - Direct Fundraising Counsel	\$ 85,441	\$ 10,683	\$ 53,416	\$ 1,679,401	148,924	154,255	74,442	589,309	17,018	411,942	3,224,832
Other Contracts	10,000			25,000	20,000			20,000			75,000
Legal	10,000		20,000	100,000	30,000	10,000	10,000	65,000	5,000		250,000
Travel & Meetings	30,000		5,000	80,000	45,000	2,000	2,000	30,000	1,000	5,000	200,000
Other Program Related Expenditures											0
<b>Total Direct Expenses</b>	535,445	10,683	581,868	30,570,064	9,843,924	4,166,255	523,322	6,624,309	363,018	416,942	53,635,831
<b>General &amp; Administrative:</b>											
General & Administrative Staffing	187,977	24,980	124,900	538,147	46,035	53,780	13,528	181,016	4,380	257,337	1,432,080
Legal	6,801	887	4,435	39,326	4,849	5,174	2,188	19,160	532	16,647	100,000
Travel & Meetings	5,441	710	3,548	31,461	3,879	4,140	1,750	15,328	426	13,318	80,000
Other Contracts	1,700	222	1,109	9,831	1,212	1,294	547	4,790	133	4,162	25,000
Insurance	4,080	532	2,661	23,596	2,910	3,105	1,313	11,496	319	9,988	60,000
Financial Audit	1,700	222	1,109	9,831	1,212	1,294	547	4,790	133	4,162	25,000
<b>Total Indirect Expenses</b>	207,699	27,552	137,762	652,192	60,098	68,786	19,873	236,581	5,923	305,613	1,722,080
<b>Total Expenditures</b>	\$ 743,144	\$ 38,236	\$ 719,629	\$ 31,222,256	\$ 9,904,022	\$ 4,235,041	\$ 543,195	\$ 6,860,890	\$ 368,941	\$ 722,556	\$ 55,357,911

**FINANCIAL MATTERS**  
**Agenda Item 6.B**

**SUBJECT: CALMHSA AGREEMENT FOR ADMINISTRATIVE AND FINANCIAL SERVICES WITH  
GEORGE HILLS**

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**ACTION FOR CONSIDERATION:**

Recommend for Board Approval of a one-year extension of the George Hills contract to June 30, 2020.

**BACKGROUND AND STATUS:**

The Finance Committee met on February 5, 2019 and discuss several fiscal matters, to include the George Hills contract and its expiration date of June 30, 2019. Given the significance of the current projects and potential negative impact of discontinuing work due to the contract terming out, the Committee determined would be in CalMHSA's best interest to proceed with the option to extend for an additional year, as approved by the full board on June 15, 2017. The one-year extension would allow the full board to consider its options for a competitive bid process or non-competitive bid process for the procurement of fiscal and administrative services beyond June 30, 2020.

The Finance Committee recommends Board approval to exercise the option to extend the George Hills contract for an additional year, as defined in the Fourth Amendment approved by the full board on June 15, 2017.

As discussed at the above reference CalMHSA Board meeting, it is recommended the Board take the next 12 months to consider its historical practices and options for moving forward as described below.

**Historical Practice and Options:**

CalMHSA entered into a formal contract on October 28, 2009, with George Hills, to be the Administrative Company to manage CalMHSA. That contract was later amended upon the execution of the CalMHSA contract with the Department of Mental Health on April 15, 2010. Subsequently, and since then, the CalMHSA Finance Committee was asked to continually review the performance of the contract and the financial terms with GH and report to the board. At the December 13, 2013, Board of Directors Meeting, action was taken to approve the amended contract with GH, with a term of July 1, 2014 through June 30, 2017. With the GH Contract term coming to the end, the Finance Committee has met twice in 2017 to discuss and recommend for approval by the Board. At the March 27, 2017 Finance Committee meeting the recommendation was to go forward on a Sole Source basis the renewal and three-year extension of the GH Contract. At the April 13, 2017 Board meeting the item was discussed, but there was not a quorum to take action. However, based on input received at that meeting of a potential one-year extension, the Finance Committee met again on May 8, 2017 and reached the following conclusions:

1. Based on discussion, and the section below in italics, that conducting a RFI, RFQ, and/or RFP was not deemed necessary.
2. The GH proposed terms seemed reasonable and appropriate. The Finance Committee was in support of renewal, but could not reach consensus on the length of the contract—one, two, or three year term.
3. Finance Committee recommended that this item be reviewed by the CalMHSA Executive Committee for the purpose of making a recommendation for approval by the Board of a one, two, or three year renewal of contract.

As a matter of information, the following contract termination clause applies: “This Agreement may be terminated in the following ways:

- (a) By mutual agreement of the parties, expressed in writing.
- (b) By either party, without cause, by providing the other party not less than one ninety days (90) days written notice.
- (c) By either party at any time, for good cause, by providing the other party not less than sixty days (60) written notice. The party attempting to terminate this Agreement for good cause shall specifically outline in writing the factual bases for the allegations of good cause as defined herein, and shall give the other party thirty (30) days after receiving the written notice of termination for good cause to cure the alleged cause for termination. The terminating party shall not unreasonably refuse to accept the proposed cure offered by the other party.
- (d) If CMHSA determines GH is abusing or defrauding, or has abused or defrauded CMHSA or others in relation to this Agreement, CMHSA may immediately terminate this Agreement upon verbal notice to GH to be followed by written notice.
- (e) If, during the term of this Agreement, State funds appropriated for the purpose of this Agreement are reduced or eliminated, CMHSA may immediately terminate this Agreement upon written notice to GH.

*CalMHSA’s Procurement Policy generally requires a competitive selection processes but includes exceptions recognizing that noncompetitive contracting may better serve CalMHSA in some cases. The Procurement Policy lists factors that may justify sole source contracting, including the following: “Retaining professional services, such as but not limited to, an attorney, auditor, manager or administrator, to maintain expertise, continuity, consistency and knowledge of CalMHSA.” In this case the extension of the GH contract will allow for:*

1. *Special knowledge and expertise of vendor, in that the staff provided by GH are specialized in managing CalMHSA’s various and programs and JPA’s in general, which are vital to the services required of CalMHSA.*
2. *Continuity - Continuation of programs without disruption. Any other administrator would have to furnish space, and hire and train new staff. The current administrator keeps expenses low by utilizing some staff on a part-time basis while their remaining time is dedicated to other GH related matters. This includes the JPA Administrative Manager, Finance Director and Chief Operations Officer, as well as IT, reception, and HR staff. Additionally, the contract has been able to retain certain subject matter expert staff at a reduced level (80%), which includes Program Manager and Program Director.*

3. *Comparability – The CalMHSA Finance Committee requested GH study comparable staffing and associated costs with two models: (1) another CSAC affiliated JPA (CSAC-EIA), and (2) a comparable county. In both cases, the cost per employee and associated costs exceed GH costs. Two sister BH County organizations that have structures to potentially achieve some fraction of CalMHSA’s functions are CBHDA and CIBHS, both with different purposes and IRS status. In the past the Finance Committee [or Board] has also looked at the JPA hiring, managing and housing its own staff, but due to economies mentioned below, that alternative has not been found to be cost effective.*
4. *Efficiency – CalMHSA is unique in that it is an entity that provides program, administrative and fiscal services in support of its members acting alone or in collaboration with other departments. CalMHSA includes an extensive list of program operations, including but not limited to, administration of PEI services, contract and negotiations with state and/or other providers, risk pools, group purchasing, contract management, research and development, data management and maintenance of a research depository.*

*GH’s involvement in CalMHSA’s creation and operation of these programs has been instrumental and its knowledge and experience could not easily be replaced. This includes retention of essential staff, relationships with stakeholders and program partners, and connections with key people at relevant state agencies. The contractual inability of a different administrator to employ current staff, other than the Executive Director, could result in a significant loss to CalMHSA’s institutional memory and effectiveness.*

*In addition, the Finance Committee has found the cost of GH’s services as a percentage of program dollars has been well within standards.*

*Time is another factor that has been considered. It is estimated that an RFP process could take 6-9 months. The cost for conducting such a RFP is unknown, but would likely require use of personnel other than CalMHSA staff to avoid conflicts of interest, assuming GH chose to compete for the contract. The uncertainty during that process could lead to erosion of staff morale and the loss of key staff. Moreover, if a new vendor is selected, the start-up and transfer period could be another several months.*

*Should the JPA determine that releasing an RFP is the preferred next step, the following is a draft summary of tasks for the JPA:*

1. *Prepare a timeline for the Board*
2. *Follow Procurement Policy for Contract for services for RFP management*
3. *Form a Board Committee for developing an RFP*
4. *Recruit Review Committee/Panel*
5. *Release RFP*
6. *Collect and prepare responses to RFP questions*
7. *Conduct Proposer’s Question and Answer conference/webinar*
8. *Collect letters of intent*
9. *Develop a scoring tool and interview protocols*
10. *Select a review panel*
11. *Conduct training for Review Committee/Panel*
12. *Collect Proposals*

13. *Convene a Committee/Panel to review proposals and score*
14. *Notification to the Board of final selections*
15. *Obtain Board approval for contracting with final selection*

**PROPOSED FOURTH AMENDMENT TO THE AGREEMENT BETWEEN CALMSHA AND George Hills**

George Hills proposal for extension is as follows:

1. This extension allows for continued program funding and compensation.
2. The terms provide for flexibility in the event of CalMHSA funding decreases or increases adjustments.
3. In the event of increased programs or services, compensation shall increase to reflect the current hourly rate of \$99 per hour/per FTE. In the event of decreased program funding, George Hills shall make similar adjustments downward FTE reductions required to support the revised budget.
4. Annual adjustments to the above rate, for cost of living, shall be limited to 2% per annum.

On May 24, 2017 the Executive Committee met via teleconference to consider the above recommendation from the Finance Committee. After having heard all background information and justification for the sole source contract, the Executive Committee approved the recommendation with an amendment as follows:

Approval of a sole source contract extension with George Hills for a term of two (2) year with option to extend for an additional year.

**RECOMMENDATION:**

Recommend for Board Approval of a one-year extension of the George Hills contract to June 30, 2020.

**TYPE OF VOTE REQUIRED:**

Majority vote.

**REFERENCE MATERIALS ATTACHED:**

- Fourth Amendment to the Agreement between George Hills and CalMHSA for Administrative and Financial Services

**FOURTH AMENDMENT TO THE AGREEMENT  
 FOR  
 ADMINISTRATIVE AND FINANCIAL SERVICES**

This FOURTH Amendment to the Agreement for Administrative and Financial Services (which, as modified, may be referred to as the "Fourth Amended Agreement") is made and is effective as of the 1<sup>st</sup> day of July, 2017, by and between the California Mental Health Services Authority, hereinafter referred to as "CalMHSA", and George Hills, hereinafter referred to as "GH", a California Corporation. The provisions of the Third Amended Agreement shall continue to apply until July 1, 2017.

In consideration of the covenants and conditions hereinafter provided, CalMHSA and GH do hereby covenant and agree that the First Amended Agreement is amended in the following respects:

**1. The Fourth Amendment hereby amends the Third Amended Agreement to reflect the following:**

A. **Term** – Effective July 1, 2017 through, to and including June 30, 2019, with option to extend for one additional year.


**B. Program Funding & Compensation -**

- i. Program funding and Resources Required – The program funding is budgeted at the same level as prior year, however additional resources are included for the Hospital Program and reserves will be utilized. In the event of future funding decreases and increases, which may result in a need for changes to FTE requirements, compensation shall be adjusted. Compensation adjustments shall be based on changes to FTE requirements, which would be agreed by the parties. This adjustment agreement by CalMHSA may be delegated to Executive or Finance Committee.
- ii. Compensation adjustments would be take effect based upon the above FTE adjustment agreement, at the current hourly rate per FTE.
- iii. Annual adjustments to the above rate, for cost of living, shall be limited to 2% per annum.
- iv. Compensation Summary:

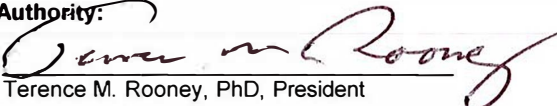
	FTE	FY 16/17	FTE	FY 17-18 Proposed	FTE	FY 17-18 Target
Contract for Admin & Finance Services-Includes state hospitals	6.8	\$1,357,824	7.55	\$1,554,696	9.25	\$1,904,760
Contract for Exec Director -Estimated & Separate Contract	1.5	\$299,520	1.5	\$308,880	1.5	\$308,880
<b>Total</b>	<b>8.3</b>	<b>\$1,657,344</b>	<b>9.05</b>	<b>\$1,863,576</b>	<b>10.75</b>	<b>\$2,213,640</b>

IN WITNESS HEREOF, the parties hereto have executed this Agreement on June 15, 2017.

**George Hills:**

  
 \_\_\_\_\_  
 John Chaquica, CEO  
 6/15/2017  
 \_\_\_\_\_  
 Dated

**California Mental Health Services Authority:**

  
 \_\_\_\_\_  
 Terence M. Rooney, PhD, President  
 6/15/17  
 \_\_\_\_\_  
 Dated



**PROGRAM MATTERS**  
**Agenda Item 7.A**

**SUBJECT: STATE HOSPITALS PROGRAM UPDATE**

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**ACTION FOR CONSIDERATION:**

None, information only.

**BACKGROUND AND STATUS:**

At the April 23, 2012, Strategic Planning Session, staff was asked to work with CBHDA in exploring the JPA acting on behalf of member counties in the negotiations of the annual procurement contract with the state for state hospital beds.

Since 2012, CalMHSA, in collaboration with counties, has negotiated the terms of the MOU for procurement of state hospital beds, which has attributed to significant benefits to all counties procuring beds.

On September 12, 2018 staff in collaboration with Correct Care Services, The Plenary Group, and Canon Designs did a comprehensive presentation of the alternatives to state hospitals potential site, Paso Robles. As part of that presentation, staff indicated there would be a meeting with Los Angeles County to specifically discuss the various financial options and their commitment to the project. That meeting has yet to transpire as the project has been suspended due to insufficient financing options at this time.

**MEETING(S)**

As reported at the September Board meeting, on August 24, 2018 CalMHSA and counties met with the State Department of Hospitals to discuss the new contract amongst other things, with their indication of a new contract template being used moving forward. The department has indicated the contract template is to be shared with CalMHSA to start the review and negotiation process.

CalMHSA received the contract template in late December, however given the numerous revisions needed staff has yet to share with counties for input.

In addition, staff was informed the department had yet more changes in administration which made it important for staff to schedule a meeting. In addition, the meeting would allow for discussion related to the new contract template and plan for moving forward. This meeting has been scheduled for February 20<sup>th</sup>, which will include attendance from counties/committee members.

**PASO ROBLES SITE**

In December we were informed that the City of Paso Robles and State, Department of General Services (DGS), was at an impasse as it relates to the procurement of the land and both agreed it is better to move on. Therefore, State has decided to put the property out for public bidding. While

that eliminates some disadvantages of the City, they remain interested and confident in their acquisitions. They remain interested in working with the counties and a potential hospital site. On December 3, 2018, DGS released an updated notice for the facility indicating a “Request for Written Offer” would be available the second quarter of 2019. *(See Summary Notice)*

**WELLPATH (Formerly Correct Care Solutions)**

Wellpath, formerly Correct Care Solutions, was instructed by CalMHSA to develop alternative pricing and funding models, which they have indicated to be available in late February.

**FISCAL IMPACT:**

None at this time

**RECOMMENDATION:**

None, information only.

**TYPE OF VOTE REQUIRED:**

None, information only.

**REFERENCE MATERIAL(S) ATTACHED:**

- DGS Summary Notice

<b>PROPERTY SUMMARY SHEET</b>	
<b>PROJECT NAME</b>	<b>Estrella Youth Correction Facility</b>
<b>LOCATION OF PROPERTY</b>	4545 Airport Road, Paso Robles, CA San Luis Obispo County
<b>ASSESSOR PARCEL NUMBER</b>	025-434-001 (subject to change)
<b>SUBMITTING AGENCY (agency name, contact person, and contact)</b>	California Department of Corrections and Rehabilitation Contact: Terry Todd <a href="mailto:terry.todd@dgs.ca.gov">terry.todd@dgs.ca.gov</a> Department Of General Services
<b>DATE PROPERTY AVAILABLE FOR SALE</b>	A Request for Written Offer will be available the second quarter of 2019
<b>SIZE (IN ACRES)</b>	Approximately 137 ±; Approximately 23 acres will remain state property for Cal Fire in the north/east section of the property.
<b>TOPOGRAPHY</b>	Level
<b>STRUCTURES</b>	Approximately 42 structures ± Plus two ground water wells
<b>IMPROVEMENT SIZE</b>	Approximately 336,778 SF ±
<b>ADJACENT STATE USE CAL FIRE</b>	Please review the document titled:  Additional Information About Typical Camp Conditions
<b>PRESENT USE</b>	Vacant
<b>ACCESSIBILITY</b>	Airport Road
<b>REASON FOR DECLARING SURPLUS</b>	The facility no longer meets the program requirements of the Department.
<b>LEGAL DESCRIPTION</b>	See Preliminary Title Report
<b>ESTIMATED MARKET VALUE</b>	Interested parties advised to conduct their own due diligence of fair market value and possible uses for the property.
<b>STATE DUE DILIGENCE</b>	Posted on this link: <a href="http://www.dgs.ca.gov/resd/Home/SurplusPropertyForSaleHomePage/CDCREstrellaCF.aspx">http://www.dgs.ca.gov/resd/Home/SurplusPropertyForSaleHomePage/CDCREstrellaCF.aspx</a>
<b>DISCLAIMER</b>	<i>The State reserves the right to amend or revise the content of this website at its sole discretion and as necessary to support the State's business needs and address any public health or public safety concerns. In the interest of homeland security and in accordance with Government Code Section 11011, certain data is excluded. The State makes every effort to ensure the accuracy and completeness of the information presented, but disclaims liability for omissions or errors in the contents of this website.</i>

**PROGRAM MATTERS**  
**Agenda Item 7.B**

**SUBJECT: INNOVATION TECH SUITE PRESENTATION**

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**ACTION FOR CONSIDERATION:**

None, information only.

**BACKGROUND AND STATUS:**

The Board of Directors approved CalMHSA to administer the Innovation Technology Suite Project on behalf of individual CalMHSA members during the October 12, 2017, Board Meeting. Currently five counties have received Mental Health Services Oversight and Accountability Commission (MHSOAC) approval and hold Participation Agreements with CalMHSA: Los Angeles County, Kern County, Orange County, Modoc County, and Mono County.

CalMHSA and participating counties have chosen four initial vendors through competitive processes (RFP and RFSQ) to begin development and implementation:

1. 7 Cups: Application
2. Mindstrong: Application
3. University of California, Irvine: Evaluation
4. Runyon Saltzman & Einhorn, Inc.: Outreach and Marketing

CalMHSA has contracted for additional project support with:

1. CIBHS: Karin Kalk, Project Manager, and Samantha Spangler, Evaluation Expert
2. Intrepid Ascent: Implementation Support
3. Nancy Peña: Implementation Support

On September 27, 2018, eight additional counties and two cities will present plans to the MHSOAC to join the Innovation Technology Suite. Those counties include Inyo County, Riverside County, Tri-City Mental Health, Marin County, San Mateo County, the City of Berkeley, Tehama County, Monterey County, San Francisco City and County, and Santa Barbara County. Karin Kalk, Project Manager, has been in communication with the eight counties and two cities to support proposal development, finalize budgets, and plan for scalability of the project.

The Tech Suite Project launched in July 2018. CalMHSA is currently recruiting for the Technology Suite Peer and Community Engagement Manager while counties have or are in the process of hiring local peers.

The Tech Suite Project budget for the initial five counties is \$54 million. The additional counties and cities, if approved, will add an additional \$32 million to the budget, bringing the total to \$86 million. Note that CalMHSA's administrative fee for this project remains at 5%; it is currently \$2.7 million and will increase to \$4.3 million if additional counties are approved.

**FISCAL IMPACT:**

None.

**RECOMMENDATION:**

None, information only.

**TYPE OF VOTE REQUIRED:**

None, information only.

**REFERENCE MATERIAL(S) ATTACHED:**

- None

**GENERAL DISCUSSION**  
**Agenda Item 8.A**

**SUBJECT: REPORT FROM CALMHSA PRESIDENT – DAWAN UTECHT**

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**ACTION FOR CONSIDERATION:**

Discussion and/or action as deemed appropriate.

**BACKGROUND AND STATUS:**

CalMHSA President, Dawan Utecht, will provide general information and updates regarding the JPA.

- Formulation of 501c3
- Update on Public Private Partnership
- General

**FISCAL IMPACT:**

None.

**RECOMMENDATION:**

Discussion and/or action as deemed appropriate.

**TYPE OF VOTE REQUIRED:**

Majority vote.

**REFERENCE MATERIAL(S) ATTACHED:**

- None.

**GENERAL DISCUSSION**  
**Agenda Item 8.B**

**SUBJECT: REPORT FROM CALMHSA EXECUTIVE DIRECTOR – WAYNE CLARK**

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**ACTION FOR CONSIDERATION:**

Discussion and/or action on items below, as deemed appropriate.

**BACKGROUND AND STATUS:**

CalMHSA Executive Director, Wayne Clark, will be reporting on the status of CalMHSA projects.

- AB1299 Update
- General

**FISCAL IMPACT:**

None.

**RECOMMENDATION:**

Discussion and/or action on items above, as deemed appropriate.

**TYPE OF VOTE REQUIRED:**

Majority vote.

**REFERENCE MATERIAL(S) ATTACHED:**

- None.