CalMHSA Special Board Meeting Agenda

Wednesday, January 9, 2019

Open Session 3:15 p.m. – 5:00 p.m.

(916) 233-1968

Code: 3043



Meeting Locations:

DoubleTree by Hilton Sacramento

2001 Point West Way Sacramento, CA 95815

Kings County Behavioral Health Administration

450 Kings Canyon Drive, Suite 104 Hanford, CA 93230

Los Angeles County Mental Health

550 S. Vermont Avenue, 12th Floor Los Angeles, CA 90020

By joining this meeting, you are giving consent to be recorded.

California Mental Health Service Authority (CalMHSA) CalMHSA Special Board Meeting Agenda

Wednesday, January 9, 2019

In compliance with the Americans with Disabilities Act, if you are a disabled person and you need a disability-related modification or accommodation to participate in this meeting, please contact Laura Li at (916) 859-4818 (telephone) or (916) 859-4805 (facsimile). Requests must be made as early as possible, and at least one full business day before the start of the meeting.

Materials relating to an item on this agenda submitted to this Board after distribution of the agenda packet are available for public inspection at 3043 Gold Canal Drive, Suite 200, Rancho Cordova, CA, 95670, during normal business hours.

A. BOARD OF DIRECTORS REGULAR MEETING

- 1. CALL TO ORDER
- 2. ROLL CALL AND INTRODUCTIONS

3. INSTRUCTIONS FOR PUBLIC COMMENT AND STAKEHOLDER INPUT

The Board welcomes and encourages public participation in its meetings. This time is reserved for members of the public (including stakeholders) to address the Board concerning matters on the agenda. Items not on the agenda are reserved for the end of the meeting. Comments will be limited to three minutes per person and 20 minutes total.

For agenda items, public comment will be invited at the time those items are addressed. Each interested party is to complete the Public Comment Card and provide it to CalMHSA staff prior to start of item. When it appears that there are several members of the public wishing to address the Board on a specific item, at the outset of the item, the Board President may announce the maximum amount of time that will be allowed for presentation of testimony on that item. Comment cards will be retained as a matter of public record.

1 .	. GENERAL CONSENT CALENDAR					
	A.	Routine Matters				
		Minutes from the November 14, 2018 Board of Directors Meeting	5			
	B.	Reports/Correspondence				
		1. Cash Balance as of November 30, 2018	10			
		Recommendation: Approval of the Consent Calendar.				

5.	PR	ROGRAM-SPECIFIC CONSENT CALENDAR				
	A.	Innovation Tech Program (Participating Counties: Los Angeles, Kern, Orange, Modoc, Mono)				
		1. A-Z Tech & Memo				
		2. UCLA CHIS Contract	13			
		Recommendation: Participating Counties Approval of the Consent Calendar.				
	B.	Los Angeles PEI Program (Participating Counties: Los Angeles)				
		Laurel Bear Consulting Contract	15			
		2. Sherry Mathews Group	<u>17</u>			
		Recommendation: Participating Counties Approval of the Consent Calendar.				
6.	PR	ROGRAM MATTERS				
	A.	Inter-Member Transfer (AB 1299) Program Approval 1	<u> 19</u>			
		Recommendation: Board Approval of establishment of CalMHSA Inter-Member Transfe (AB1299) Program.	er			
	B.	Sacramento County Resolution for Participation in Inter-Member Transfer Program 2	20			
	Recommendation: Participating Counties Approval of the Resolution with Sacramento County for their Participation in the Inter-Member Transfer Program.					
	C.	Demonstration of Secure Portal for Inter-Member Transfers 2	22			
		Recommendation: Discussion and/or action as deemed appropriate.				
7.	GE	ENERAL DISCUSSION				
	A.	Report from CalMHSA President – Dawan Utecht3	4			
		Member Visits and Orientation				
		• Introduce Emma Snuggs, Members Services Manager to discuss highlighting counties on CalMHSA website on a monthly basis.				
		Recommendation: Discussion and/or action as deemed appropriate.				
	B.	Report from CalMHSA Executive Director – Wayne Clark	35			
		Leadership Council				
		Recommendation: Discussion and/or action as deemed appropriate.				
8.	PU	JBLIC COMMENTS				
	A.	Public Comments Non-Agenda Items				

This time is reserved for members of the public to address the Board relative to matters of CalMHSA not on the agenda. No action may be taken on non-agenda items unless authorized by law. Comments will be limited to three minutes per person and 20 minutes in total. The Board may also limit public comment time regarding agenda items, if necessary, in the case of a lengthy agenda.

9. NEW BUSINESS

General discussion regarding any new business topics for future meetings.

10. CLOSING COMMENTS

This time is reserved for comments by Board members and staff to identify matters for future Board business.

11. ADJOURNMENT

CONSENT CALENDAR Agenda Item 4

SUBJECT: CONSENT CALENDAR

ACTION FOR CONSIDERATION:

Approval of the Consent Calendar.

BACKGROUND AND STATUS:

The Consent Calendar consists of items that require approval or acceptance but are self-explanatory and require no discussion. If the Board would like to discuss any item listed, it may be pulled from the Consent Calendar.

- A. Routine Matters
 - 1. Minutes from the November 14, 2018 Board of Directors Meeting
- B. Reports/Correspondence
 - 1. Cash Balance as of September 30, 2018
 - 2. Treasurer's Report as of November 30, 2018

FISCAL IMPACT:

See staff reports for fiscal impact.

RECOMMENDATION:

Approval of the Consent Calendar.

TYPE OF VOTE REQUIRED:

Majority vote.

REFERENCE MATERIAL(S) ATTACHED:

- Minutes from the November 14, 2018 Board of Directors Meeting
- Cash Balance as of November 30, 2018



"A George Hills Company Administered JPA"

CalMHSA Board of Directors Meeting Minutes from November 14, 2018

BOARD MEMBERS PRESENT

Alpine County - Gail St. James

Colusa County - Terence M. Rooney, PhD

El Dorado County - Patricia Charles-Heathers

Fresno County - Dawan Utecht

Humboldt County - Emi Boltzer-Rodgers

Kern County - Robin Taylor

Los Angeles County - Mimi McKay

Madera County - Dennis P. Koch, MPA

Marin County - Jei Africa

Modoc County - Stacy Sphar, RN BSN PHN

Mono County - Robin Roberts

Monterey County - Amie Miller

Nevada County - Phebe Bell

Orange County - **Brett O'Brien** (Alternate)

Placer County - Amy Ellis, MFT

Riverside County - Ryan Quist

Sacramento County - Uma Zykofsky, LCSW

San Bernardino County - Veronica Kelley, LCSW

San Diego County - Alfredo Aguirre

San Francisco - Kavoos Ghane Bassari

San Luis Obispo County - Anne Robin, LMFT

Shasta County - Donnell Ewert, MPH

Siskiyou County - Sarah Collard

Solano County - Sandra Sinz, LCSW

Stanislaus County - Rick DeGette

Tehama County - Elizabeth Gowan, LMFT

Tri-City Mental Health - Antonette "Toni" Navarro

Trinity County - Noel O'Neill

BOARD MEMBERS ABSENT

Alameda County

Berkeley, City of

Butte County

Contra Costa County

Del Norte County

Glenn County

Imperial County

Inyo County

Kings County

Lake County

Lassen County

Mariposa County Mendocino County **Merced County** Napa County **Plumas County** San Benito County San Joaquin County San Mateo County Santa Barbara County Santa Clara County Santa Cruz County Sonoma County Sutter/Yuba County **Tulare County Tuolumne County** Ventura County **Yolo County**

MEMBERS OF THE PUBLIC

None

STAFF PRESENT

Wayne Clark, CalMHSA Executive Director
John Chaquica, CalMHSA Chief Operating Officer
Ann Collentine, CalMHSA Deputy Director for Programs
Laura Li, CalMHSA JPA Administrative Manager
Jeremy Wilson, CalMHSA Program Coordinator
Armando Bastida, CalMHSA Business Systems Analyst
Doug Alliston, CalMHSA Board Counsel

A. BOARD OF DIRECTORS REGULAR MEETING

1. CALL TO ORDER

CalMHSA Treasurer Bill Walker, Kern County, called the regular session of the Board of Directors Meeting of the California Mental Health Services Authority (CalMHSA) to order at 2:50 P.M. on November 14, 2018, at the Courtyard by Marriott Sacramento Cal Expo, California. Treasurer Walker welcomed those in attendance as well as those listening in on the phone. He then asked CalMHSA JPA Administrative Manager Laura Li to call roll, in order to confirm a quorum of the Board.

2. ROLL CALL AND INTRODUCTIONS

CalMHSA JPA Administrative Manager Laura Li called roll and informed President Dawan Utech a quorum had been reached.

3. INSTRUCTIONS FOR PUBLIC COMMENT AND STAKEHOLDER INPUT

President Utech reviewed the instructions for public comment and noted items not on the agenda would be reserved for public comment at the end of the agenda. Public comment cards

were to be submitted to Laura Li and individuals on the phone were instructed to email Laura Li with their comments.

4. CONSENT CALENDAR

President Utech acknowledged the consent calendar and asked for comment from Board members. President Utech entertained a motion for approval of the Consent Calendar.

Action: Approval of the consent calendar.

Motion: Noel O'Neill, Trinity County

Second: Anne Robin, San Luis Obispo County

Motion passed unanimously.

Public comment was heard from the following individual(s):

None

5. PROGRAM MATTERS

A. Fund Development - Private - Public Partnership

Wayne Clark provided a review of CalMHSA's desire to submit an application for formation of a private non-profit under IRS code, 501(c)(3).

Members of the Board voiced concerns about the formation of a 501(c)(3). Staff and officers responded by reminding members that the CalMHSA Board has previously identified the need for: a 501(c)(3) to bring private sector funding to leverage support for CalMHSA projects; managing the non-profit initially with CalMHSA infrastructure support then ramp up to an independent organization; the 501(c)(3) to take care of fundraising tasks.

Dr. Clark explained that the JPA will do all the work related to the formation of the 501(c)(3) as well as manage the start-up of the non-profit organization.

Dr. Clark also explained to the Board that this item is to have board approval to continue with the task of submitting the application only.

Action: Approved to continue with submission of an application for formation of 501(c)(3).

Motion: Donnell Ewert, Shasta County Second: Dennis P. Koch, Madera County

Motion passed unanimously with five (5) abstentions and two (2) opposed.

Public comment was heard from the following individual(s): *None*

B. Sole Source

Dr. Clark discussed CalMHSA's desire to enter into a sole source contract with Cambria Solutions to conduct work to further test and implement current apps for Cohort 1 and 2.

Several members expressed concerns about setting a precedence on approving such a contract.

Action: Approve sole source contract with Cambria Solutions for up to \$1,200,000.

Motion: Mimi McKay, Los Angeles County Second: Alfredo Aguirre, San Diego County

Motion passed unanimously with five (5) abstentions.

Public comment was heard from the following individual(s):

None

C. Statewide PEI Update FY 19/20

Jeremy Wilson provided a brief overview of the PEI translation project. He stated that there are some concerns regarding a translated draft that has been posted. Those concerns are being addressed.

Ann Collentine provided an overview of the Innovative Tech program. She stated that there is a need for technical expertise for Cohort 1. She also stated that ten (10) additional entities are being onboarded for Cohort 2.

Action: Approve continuance of Statewide Prevention and Early Intervention (PEI) programming through the end of Fiscal Year (FY) 2019/2020.

Motion: Anne Robin, LMFT, San Luis Obispo County Second: Patricia Charles-Heathers, El Dorado County

Motion passed unanimously with no abstention or opposition

Public comment was heard from the following individual(s): *None*

D. State Hospitals Program Update

John Chaquica provided a brief overview of the current status of the State Hospitals Program. He spoke of delays in receiving necessary information to move forward with a meeting with Los Angeles County.

There was discussion amongst members about Correct Care Services (CCS) and their concerns about recent news articles related to CCS. Dr. Clark provided a brief updated on due diligence performed prior to connecting with CCS.

Action: None, Information Only

6. GENERAL DISCUSSION

A. Report from CalMHSA President - Dawan Utecht

President Utecht thanked Board members for participating.

Recommendation: Discussion and/or action as deemed appropriate

Public comment was heard from the following individual(s): *None*

B. Report from CalMHSA Executive Director - Wayne Clark

Dr. Clark commented that he strongly recommends that every county to participate in the AB1299 program.

Recommendation: Discussion and/or action as deemed appropriate

Public comment was heard from the following individual(s): *None*

7. PUBLIC COMMENTS

President Utecht invited members of the public to make comments on non-agenda items.

Public comment was heard from the following individual(s): *None*

8. NEW BUSINESS

General discussion regarding any new business topics for future meetings.

9. CLOSING COMMENTS

None

10. ADJOURNMENT

		the meeting		

Respectfully submitted,	
Bill Walker	 Date
Secretary, CalMHSA	Date

CalMHSA Cash and Investments As of November 30, 2018

Reconciled Cash Balance, 11/30/2018	\$34,041,508.56
Investment Fees	(6,021.20)
Investment Interest Received	140,631.69
Unrealized Gain/(Loss) on Investments	67,208.08
Investment activity:	
Balance, 11/30/2018	33,839,689.99
Cash Payments 07/01 to 11/30/2018	(12,739,727.78)
Cash Received 07/01 to 11/30/2018	13,712,854.32
Balance, 6/30/2018	\$32,866,563.45

Balance by Institution	Market Value
California Bank & Trust	\$384,290.68
Local Agency Investment Fund	6,749,730.18
Morgan Stanley Smith Barney	26,907,487.70
Total 11/30/2018	\$34,041,508.56

PROGRAM-SPECIFIC CONSENT CALENDAR Agenda Item 5.A.1.

SUBJECT: A-Z TECH CONTRACT

ACTION FOR CONSIDERATION:

Program Participant Approval of A-Z Tech Contract.

BACKGROUND AND STATUS:

The INN Tech Suite Leadership Committee passed a motion on November 14, 2018 for CalMHSA to enter into a \$1.2 million-dollar contract with Cambria Solutions through June 30, 2018 for technical project management for the INN Tech Suite. Discussion at the Leadership Committee included a request that CalMHSA seek assistance in technical oversight and monitoring of the Cambria Solutions contract.

As such, CalMHSA staff interviewed three tech expert agencies, A-Z Tech, Intrepid Ascent and Strata Marketing Group for the purposes of providing services related to oversight and contract management. CalMHSA staff determined that A-Z Tech is uniquely qualified of assisting CalMHSA in contract monitoring and technical support for oversight of the work being conducted by Cambria Solutions.

A-Z Tech was the only vendor able to attend a critical workshop on Dec. 19th and 20th in Irvine which will be foundational to understanding the nuances of managing the Cambria contract. At this workshop, Cambria will be working with counties to develop user cases which becomes the basis for testing the tech products being implemented by counties. A-Z attendance at this workshop will allow them to critically assess Cambria and their future work on this project. A-Z Tech has excellent references, substantial technical experience, in working with public entities that are implementing technology and competitive pricing. Therefore, in compliance with CalMHSA procurement policy, staff requests President approval for CalMHSA to enter into a sole source contract of up to \$41,000 with A-Z Tech for purposes of providing subject matter expertise to CalMHSA in monitoring and oversight of the Cambria Solutions contract for the INN Tech Suite.

CalMHSA's procurement policy allows for approval by the President up to \$100,000 and for an Informal Selection Process. Verbiage from the Procurement Policy is shown below as a matter of reference.

Section 3 Purchases of Goods and Services, allows for:

"The purchase of goods or services less than \$100,000 for the same or similar services from the same vendor in the same fiscal year may be procured by using an informal selection process as described in Section 4.

Section 4 Purchase of goods or services from any one provider in the amount of \$5,000 or less in any one fiscal year may be approved by the Executive Director, and purchase of goods or services in an amount up to \$100,000 in any one fiscal year may be approved by the President or Treasurer of the Board. The service provider, amount and date of each contract so approved shall be disclosed at the next meeting of the Executive Committee or Board, whichever meets first following execution of the contract."

Section 4 Informal Selection Process requires:

"For the purchase of goods or services for which price should not be the primary deciding factor, the Informal Selection Process consists of taking steps to evaluate experience, competence, quality and price of the recommended provider as compared to other providers of similar goods or services, if any. A written summary of the selection process must be provided to the officers who are requested to approve the purchase, or to the Executive Committee or Board if approval is requested from one of those bodies. The summary should include the names of the providers contacted, a written description of any telephone inquiries made, a description of the reasons for the staff recommendation, and, if applicable, an explanation why less than three providers were contacted. The summary should be accompanied by copies of the following: all written inquiries made, all solicitations issued, and all written responses received."

The CalMHSA Board President, Dawan Utecht, approved the A-Z Tech Contract on December 19, 2018 and now staff is seeking ratification of that approval.

FISCAL IMPACT:

There is no fiscal impact, at this time.

RECOMMENDATION:

Program Participant Approval of the A-Z Tech Contract.

TYPE OF VOTE REQUIRED:

Majority vote.

REFERENCE MATERIAL(S) ATTACHED:

None

PROGRAM-SPECIFIC CONSENT CALENDAR Agenda Item 5.A.2.

SUBJECT: UCLA CHIS CONTRACT

ACTION FOR CONSIDERATION:

Program Participant Approval of UCLA California Health Interview Survey (CHIS) Contract.

BACKGROUND AND STATUS:

The INN Tech Suite Leadership Committee passed a motion on June 20, 2018 to approve the Formative Evaluator, University of California, Irvine (UCI) for a multi-year contract for up to \$16,000,000 for evaluation of the Innovation Tech Suite Program.

As such, in this preliminary planning phase UCI has determined that in order to leverage the nation's largest state wide mental health survey in order to understand both county level (zip codes) differences and trends over time, they would need to obtain high level expert assistance. The only entity that performs such a survey is UCLA through its California Health Interview Survey (CHIS Program), which is done annually. CHIS is the largest state health survey in the nation. It is a random survey that asks questions on a wide range of health topics. CHIS is conducted on a continuous basis allowing the survey to generate timely one-year estimates. CHIS provides representative data on all 58 counties in California and provides a detailed picture of the health and health care needs of California's large and diverse population.

UCLA's CHIS Survey is a critical component to the development of formative evaluation and would significantly impact the evaluation if not part of the process. As such, staff seeks approval of a contract with UCLA for up to \$600,000 for two years for the development of the CHIS Survey, collections of responses and sharing of information with UCI. Funding will come from UCI's allocated Innovation Tech budget.

CalMHSA Procurement Policy

Section 7 Competitive Selection Process Exceptions:

All goods or services over \$5,000 shall be procured by a competitive selection process unless the Board determines one of the circumstances below is satisfied. The selection process or the exception must be documented.

1. Sole Source. If the goods or services are obtained from a sole source without a competitive selection process, a written justification is required, and the written justification must be distributed with the agenda materials in advance of the meeting at which the contract is approved. The written justification shall be reviewed by CalMHSA's counsel, and shall indicate whether in counsel's opinion the justification offered complies with this Section. One or more of the following factors may justify use of a sole source contract.

"b. There is only one viable provider of the required service in the geographic area."

Counsel has reviewed this explanation and concludes that the justification offered complies with Section 7 of the Procurement Policy.

FISCAL IMPACT:

There is no fiscal impact, at this time.

RECOMMENDATION:

Program Participant Approval of the UCLA CHIS Contract.

TYPE OF VOTE REQUIRED:

Majority vote.

REFERENCE MATERIAL(S) ATTACHED:

None

PROGRAM-SPECIFIC CONSENT CALENDAR Agenda Item 5.B.1.

SUBJECT: DR. LAUREL BEAR CONTRACT

ACTION FOR CONSIDERATION:

Program Participant Ratification of contract with Dr. Laurel Bear for work on Los Angeles County PEI Program.

BACKGROUND AND STATUS:

Los Angeles County Department of Mental Health (LADMH) currently has a Participation Agreement with CalMHSA for Prevention and Early Prevention (PEI) programs focusing on suicide prevention and student mental health – specifically, increasing the knowledge and skills of Los Angeles County school faculty and staff. LADMH identified Dr. Laurel Bear as a local (Los Angeles) subject matter expert due to her expertise and understanding of both the Los Angeles County school system and student mental health as detailed below. Based on LADMH's recommendation, CalMHSA agreed to contract with her to provide services in Los Angeles County.

Dr. Laurel Bear has been an educator in the Alhambra Unified School District for over 35 years. She created, implemented and operated, the Alhambra Unified School District's, Gateway To Success Program. Gateway To Success was honored as a nationally recognized school/community based mental health and safety program. Agreements with local colleges, universities and local agencies allowed Dr. Bear and her Gateway to Success team to serve as a training center for clinical interns and therapists, who deliver school-based mental health services.

Part of Gateway to Success was the development a robust suicide prevention and postvention plan for the district. Each year, this program connected 2,000 students to school-based mental health services because of this innovative and comprehensive program. Dr. Bear instituted and organized the collaboration of several critical partnerships in an effort to enhance school safety as well as school-based service delivery for all students. These collaborations included County and State organizations, local mental health agencies, police/sheriff departments, doctors, judges, prosecutors, non-profits, faith groups, hospitals and elected officials as well as many Universities.

Dr. Bear has served in numerous positions, as a teacher, Dean of Students, Assistant Principal, Director of Special Education & Student Services and prior to retiring in 2018, as the Assistant Superintendent, Student/Employee Welfare. Dr. Bear's ability to bridge the education and mental health system is important with her role as a consultant with Los Angeles County Department of Mental Health (LADMH) and with positively impacting the Los Angeles County schools in being more trauma responsive and building robust mental health programs.

Under CalMHSA's Procurement Policy, competitive selection is required unless one or more exceptions apply. Several of these exceptions recognize that the ability to obtain unique or specific experience, skills or learning, especially in the context of professional services, is more important than seeking the best price. Section 7 of the Procurement Policy includes the following exceptions:

- a. The uniqueness of a vendor's capabilities or goods offered to meet the needs of CalMHSA as compared to other contractors.
- c. The prior experience of the proposed vendor is vital to the goods or services.
- g. Retaining professional services, such as but not limited to, an attorney, auditor, manager or administrator, to maintain expertise, continuity, consistency and knowledge of CalMHSA.
- m. The contemplated services are similar to those already being provided by an existing contract provider selected through a competitive selection process, the existing provider is willing to provide the additional services on terms substantially similar to existing terms, and the time or cost necessary to engage in a new selection process make a new process unlikely to provide significant benefit to CalMHSA.

Hiring Dr. Bear to perform work substantially similar to what she has previously performed for LADMH allowed CalMHSA to obtain and maintain the experience, expertise, continuity, consistency and knowledge of Los Angeles County schools that Dr. Bear possesses for use in L.A. County schools, which is consistent with exception "g." Counsel has reviewed this explanation and concludes that the justification offered complies with Section 7 of the Procurement Policy.

CalMHSA staff previously entered into a contract with Dr. Bear without realizing that the contract was not within the scope of any approval given by the Board, and staff requests ratification of that contract, and approval of future

FISCAL IMPACT:

Dr. Bear's initial contract in 2018 was for up to \$50,000 but was extended to June 30, 2019 and the amount was increased to \$130,000.00. There is no fiscal impact to CalMHSA because the services and amounts paid for such services are within the previously approved budget for the Los Angeles County PEI program, which is entirely funded by Los Angeles County.

RECOMMENDATION:

Program Participant Ratification of the Dr. Laurel Bear contract for work on Los Angeles County PEI Program.

TYPE OF VOTE REQUIRED:

Majority vote of program participants.

REFERENCE MATERIAL(S) ATTACHED:

None

PROGRAM-SPECIFIC CONSENT CALENDAR Agenda Item 5.B.2.

SUBJECT: SHERRY MATHEWS GROUP

ACTION FOR CONSIDERATION:

Program Participant Approval of Sherry Mathews Group Contract.

BACKGROUND AND STATUS:

On February 14, 2018 the CalMHSA Board approved the Los Angeles County Participation Agreement Amendment to add a scope of work being the Mental Health Promotion and Awareness Campaign. As part of this scope it was intended to have an identified media and creative team hired for the development of all works related to the campaign. Since this time, four media organizations/companies were hired by CalMHSA to develop preliminary creative work to assess their capabilities in meeting the requirements for this new campaign. Those were Teal Media, Hungry Heart Media, Inc. dba Wondros, Kowanki Media and Cause Communications. Los Angeles County has used the four and found them satisfactory. Some were used for small projects however, none were successful in capturing Los Angeles's vision for this campaign.

After reviewing the work of the four organizations listed above, Los Angeles County DMH consulted with a fifth organization, Sherry Mathews Group (SMG), and has been happy with the results. SMG's primary focus and expertise is on mental health campaigns, while the previous organizations only had some experience in mental health campaigns. SMG comes with substantial experience in working with public entities and private sector. They have expertise in building support among target audiences, stakeholders partner organizations and the general public. This includes a process for reporting and a measurement system, collect and assess metrics in to ensure compliance with any reporting requirements. Selection of SMG by LADMH did not involve a RFP or RFI, but did involve a comparison of work product provided by the five organizations. LADMH found SMG's work the most acceptable.

SMG is willing to provide services to CalMHSA on the same terms as those provided to Los Angeles County. The CalMHSA procurement policy allows the noncompetitive procurement of professional services obtained through a competitive selection process by another public agency if the services will be provided on substantially the same terms and CalMHSA is unlikely to obtain significant benefit from engaging in a new competitive selection process. CalMHSA has found that media companies typically charge similar hourly rates for creative work and charge a similar markup on media buys, so that quality of the creative work is the decisive factor. Therefore, in compliance with CalMHSA procurement policy, staff requests approval for CalMHSA to enter into a contract of up to

\$2,500,000 with SMG for purposes of providing subject matter expertise to CalMHSA and Los Angeles County in its ongoing Mental Health Promotion and Awareness Campaign.

CalMHSA Procurement Policy

Section 7 Competitive Selection Process Exceptions:

All goods or services over \$5,000 shall be procured by a competitive selection process unless the Board determines one of the circumstances below is satisfied. The selection process or the exception must be documented.

- 1. Sole Source. If the goods or services are obtained from a sole source without a competitive selection process, a written justification is required, and the written justification must be distributed with the agenda materials in advance of the meeting at which the contract is approved. The written justification shall be reviewed by CalMHSA's counsel, and shall indicate whether in counsel's opinion the justification offered complies with this Section. One or more of the following factors may justify use of a sole source contract.
 - "m. The contemplated services are similar to those already being provided by an existing contract provider selected through a competitive selection process, the existing provider is willing to provide the additional services on terms substantially similar to existing terms, and the time or cost necessary to engage in a new selection process make a new process unlikely to provide significant benefit to CalMHSA."

Counsel has reviewed this explanation and concludes that the justification offered complies with Section 7 of the Procurement Policy.

FISCAL IMPACT:

There is no fiscal impact, at this time.

RECOMMENDATION:

Program Participant Approval of the Sherry Mathews Group Contract.

TYPE OF VOTE REQUIRED:

Majority vote.

REFERENCE MATERIAL(S) ATTACHED:

None

PROGRAM MATTERS Agenda Item 6.A.

SUBJECT: INTER-MEMBER TRANSFER (AB 1299) PROGRAM APPROVAL

ACTION FOR CONSIDERATION:

Board Approval of establishment of CalMHSA Inter-Member Transfer (AB1299) Program.

BACKGROUND AND STATUS:

On June 13, 2018 at the CalMHSA Board meeting, it was reported that the California Behavioral Health Directors Association's (CBHDA) Governing Board had just approved CalMHSA as the mechanism for counties to comply with AB 1299 requirements for Presumptive Transfers. Staff proceeded to set up a secure portal, develop an operations plan, obtain indications of county interest, and prepare Participation Agreements. With this formal approval, CalMHSA would proceed with launching its banking pool and secure portal already in development in order to allow Counties to perform timely transfers as defined in the statute.

As such, staff seeks CalMHSA Board official approval of the Inter-Member Transfer Program given the amount of work that has gone into the program and level of interest by counties.

FISCAL IMPACT:

There is no fiscal impact, at this time.

RECOMMENDATION:

Board Approval of establishment of CalMHSA Inter-Member Transfer (AB1299) Program.

TYPE OF VOTE REQUIRED:

Majority vote.

REFERENCE MATERIAL(S) ATTACHED:

None

PROGRAM MATTERS Agenda Item 6.B.

SUBJECT: SACRAMENTO COUNTY RESOLUTION FOR INTER-MEMBER TRANSFER PROGRAM PARTICIPATION

ACTION FOR CONSIDERATION:

Program Participant Approval of CalMHSA Resolution for Sacramento County participation and confirmation of authority to execute a contract for the Inter-Member Transfer Program.

BACKGROUND AND STATUS:

On July 24, 2018, Sacramento County Board of Supervisors approved its participation in the CalMHSA Inter-Member Transfer Program. However, as part of their approval, CalMHSA needs to confirm its Executive Director's and Chief Operating Officer's authority to execute a contract for the program and confirm the participation.

As such, staff is seeking approval of the attached resolution stating the Executive Director's and Chief Operating Officer's authority to execute a contract and participation in the program.

FISCAL IMPACT:

There is no fiscal impact, at this time.

RECOMMENDATION:

Program Participant Approval of CalMHSA Resolution for Sacramento County participation and confirmation of the Executive Director's and Chief Operating Officer's authority to execute a contract for the Inter-Member Transfer Program.

TYPE OF VOTE REQUIRED:

Majority vote.

REFERENCE MATERIAL(S) ATTACHED:

• CalMHSA – Sacramento County Resolution

"BOARD OF DIRECTORS RESOLUTION / SIGNATURE AUTHORITY"

WHEREAS, a proposed contract with the COUNTY	OF SACRAMENTO for the delivery of services by this
organization has been determined to be in the best interest of 1.	. CalMHSA
by its duly constituted Board of Directors:	
NOW, THEREFORE, BE IT RESOLVED: That the	he persons named below are authorized to negotiate and
execute, on behalf of this corporation, said contract and any a	
claims for reimbursement and other financial reports required by	•
_	ecorded below are the true and correct signatures of the
designated individuals.	
AUTHORIZED TO EXECUTE CONTRACT:	
2. Executive Director	3. Wayne Clark
Title	Name
	4
	Signature
AUTHORIZED TO SUBMIT CLAIMS:	
5. Chief Operating Officer	6. John E. Chaquica
Title	Name
	Signature
CEDTIEI	SATION!
CERTIFIC I certify that I am the duly qualified and acting Presiden	
a duly organized and existing California 9. <u>Joint Powers A</u>	
venture). The foregoing is a true copy of a resolution adopted	
meeting legally held on 10. January 9, 2019	, and entered into the minutes of such meeting, and
is now in full force and effect.	
Date: 11. January 9, 2019	12. Dawan Utecht Name (Type or Print)
	13. Signature

DHS CPR Tab 8.10 Rev. 4/30/18

PROGRAM MATTERS Agenda Item 6.C.

SUBJECT: INTER-MEMBER TRANSFER DEMO

ACTION FOR CONSIDERATION:

None. Informational Only.

BACKGROUND AND STATUS:

Secure Member Portal

In response to AB 1299 and its requirements for counties to efficiently and effectively transfer funding for foster children placed out of their county jurisdiction, CalMHSA has developed a secure member portal allowing for such transfers to take place.

The secure member portal is not the judication system for presumptive transfer claims, DHCS remains as the approving body. The portal is the mechanism for which a county (Receiving County) can submit an invoice for services provided to a youth from another jurisdiction and seek reimbursement from that originating county (Sending County) and receive payment in a timely manner. Reimbursement only pertains to the county share, less the fed share.

Access and Restrictions

Access to submitting and verifying invoices, is strictly for authorized county personnel only. Each county will need to identify an authorized individual and back up person for the following positions:

1. Submitting Invoices – Identify one individual that will be submitting invoices to request reimbursement for services provided to a youth from another jurisdiction. It is important to have a back-up person in the event the primary person is not available.

Upon submission of an invoice by the Receiving County, an invoice is generated for verification of the youth and services by the Sending County.

- 2. **Verification of Youth** Identify one individual responsible for receiving generated invoices for verification involving the youth being from your county, usually done via the Transfer Notice issued prior to transfer taking place. For some counties this will be a clinical staff or other. It is important to have a back-up person in the event the primary person is not available.
- **3. Verification of Services** Counties need to identify one individual responsible for verifying the services and fees associated with the verified youth denoted in the invoice. For some

counties this will be a fiscal person or other. It is important to have a back-up person in the event the primary person is not available.

IMPORTANT NOTE: Please note that given the sensitive nature of this program only those with authorization via the Access Authorization Form, may receive the appropriate credentials from CalMHSA for access. Those who do not have a role in processing invoices or verifying information are not recommended to have access. Each authorized user will be prompted with a two step authentication process when logging into the system.

In order to comply with the HIPAA Act, the HIPAA data is stored separately in its own database and is protected, encrypted at rest and encrypted in transit at all times.

Challenges Encountered

- Efficiencies of creating a uniform system across all counties.
 - As each county is a separate entity and currently doesn't follow a standardized model
 we incorporated both feedback from counties directly and best practices in the
 industry. We have created an intuitive and flexible system that hopes to meet the
 needs of all countries regardless of their current process with an efficient work flow.
- Medical Eligibility in MEDS System
 - We have found that much of the data in the MEDS system is incorrect, therefore counties relying in this information to input data into the secure portal will be incorrect as well. Which in turn will contribute to the number voids/replacement of invoices. The state has indicated this is not an issue on their end. Given Medical Eligibility is governed by the State, we feel it needs to be addressed at the state level. How can this be addressed/resolved?
 - Reports provided by SFO demonstrated incorrect data, such as wrong counties were added to SFO, incorrect clients, etc. a 1/3 of the report was incorrect.
- Specialty Mental Health Treatment Dual Responsibility There are times when both the Sending and the Receiving County have dual fiscal responsibility. As such, who determines what this is?
- Percentage being billed by Receiving County There is a difference in understanding of the percentage being billed by the Receiving County.
 - EPSDT Child Payment: 1) 50% FFP 2) 45% State General Fund 3) 5% County funds OR
 - EPSDT (aka SCHIP): 1) 65% FFP 2) 35% County Match (either realignment or county general fund) and there is also a temporary FMAP of 88% for some ACA children.

• Still in process of figuring this out in order to provide counties with the correct information.

FISCAL IMPACT:

There is no fiscal impact, at this time.

RECOMMENDATION:

None. Informational Only.

TYPE OF VOTE REQUIRED:

Majority vote.

REFERENCE MATERIAL(S) ATTACHED:

- Users Guide
- Secure Portal Access Form
- Work Flow Chart
- Monthly Fiscal Reports

CalMHSA Portal - Presumptive Transfer Guide

Presumptive Transfer Navigation

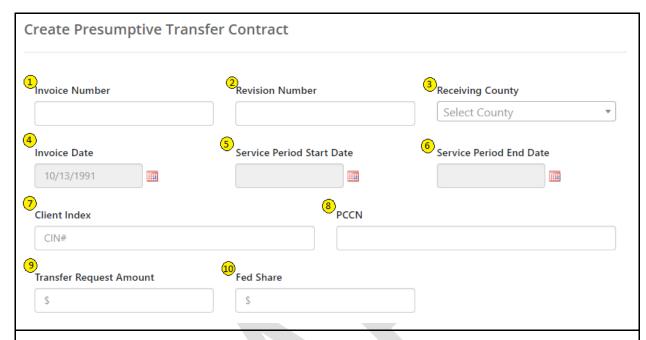
Presumptive Transfer (PT) ▼

- 1 Financials
- 2 Pending Requests (Clinical Check)
- 3 Pending Requests (Fiscal Check)
- 4 Pending Requests for CalMHSA
- 5 Approved Invoices
- 6 Denied Requests
- 7 Requests by my County
- 8 View All Invoices
- 9 PT Resources

- 1. Links to the dashboard.
- 2. Links to the Pending Requests for Clinical page. (Clinical and Admin users only)
- 3. Links to the Pending Requests for Fiscal page. (Fiscal and Admin users only)
- 4. (CalMHSA only)
- 5. A list of invoices approved by county
- 6. A list of denied requests
- 7. A list of requests sent by the user's associated county.
- 8. A list of all requests associated to the user's designated county
- 9. Resources documentation for Presumptive Transfers

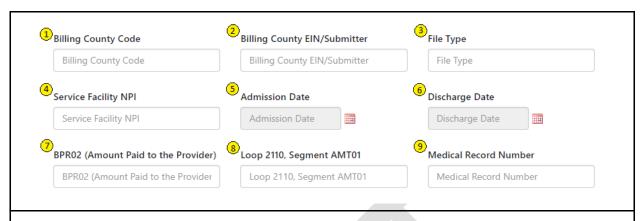
<u>CalMHSA Portal - Presumptive Transfer Guide</u>

Creating PT Invoice



- 1. Invoice Number Unique number to track an invoice
- 2. Revision Number This is incremented from 1 for each time the same invoice has been submitted.
- 3. Receiving County A dropdown selection of the participating counties.
- 4. Invoice Date The date that the invoice is generated.
- 5. Service Periods Start Date The beginning of the service period date range.
- 6. Service Periods End Date The end of the service period date range.
- 7. Client Index Index number for the client.
- 8. PCCN -
- 9. Transfer Request Amount The amount being requested from the receiving county.
- 10. Fed Share The federal share of the total request.

CalMHSA Portal - Presumptive Transfer Guide

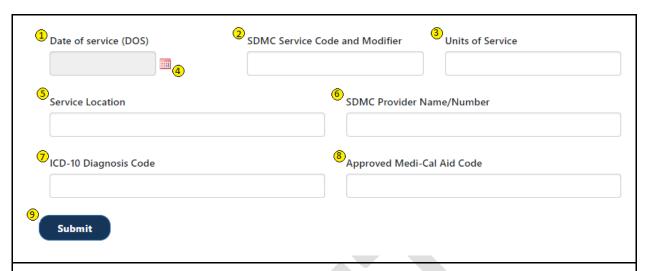


- 1. Billing County Code The county code for the originating county
- 2. Billing County EIN/Submitter The EIN for the originating county
- 3. File Type -
- 4. Service Facility NPI The NPI of the facility that provided treatment
- 5. Admission Date Date the youth started treatment
- 6. Discharge Date Date the youth was discharged from service facility
- 7. BPR02 Amount paid to the provider
- 8. Loop 2110, Segment AMT01 Pulled from the 835 data
- 9. Medical Record Number MRN of the youth



- 1. Approved Claims
- 2. Product or Service ID
- 3. Claim Frequency
- 4. Upload File Upload supporting documentation outside of the 835
- 5. Notes Any additional information that does not have a specific field that relates to the invoice.
- 6. Add new (file) This button will create additional fields for uploading files (4)
- 7. Add new (notes) This button will create additional notes fields (5)

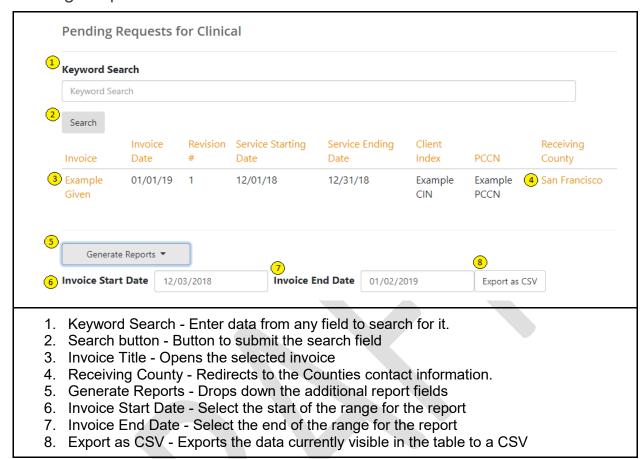
CalMHSA Portal - Presumptive Transfer Guide



- 1. Date of Service (DOS) -
- 2. SDMC Service Code and Modifier
- 3. Units of service
- 4. Calendar icon Clicking this icon will open an interactive date selector.
- 5. Service Location
- 6. SDMC Provider Name/Number
- 7. ICD-10 Diagnosis Code
- 8. Approved Medi-Cal Aid Code
- 9. Submit The Submit button will finalize the invoice and send it to the receiving county.

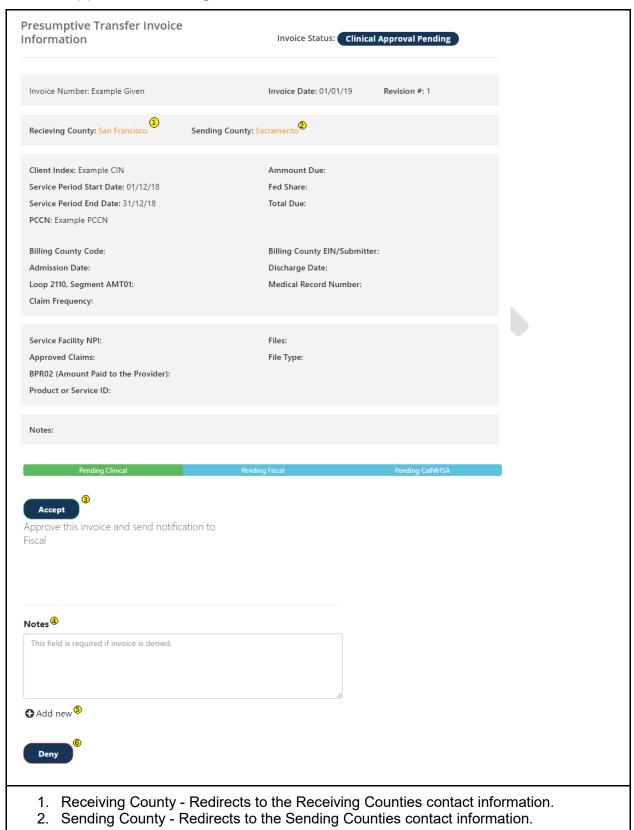
<u>CalMHSA Portal - Presumptive Transfer Guide</u>

Pending Request for Clinical Review



<u>CalMHSA Portal - Presumptive Transfer Guide</u>

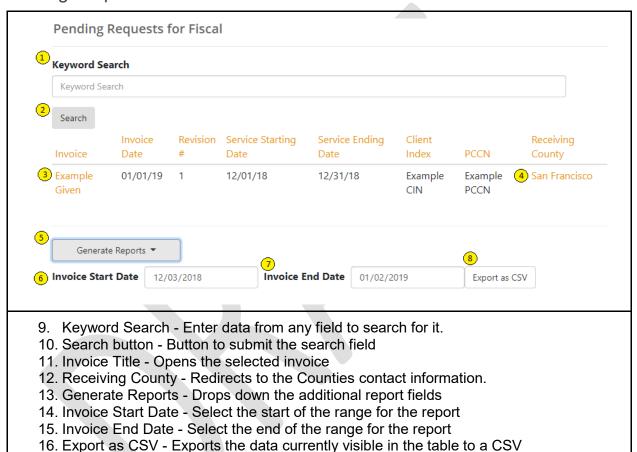
Clinical Approval Pending



CalMHSA Portal - Presumptive Transfer Guide

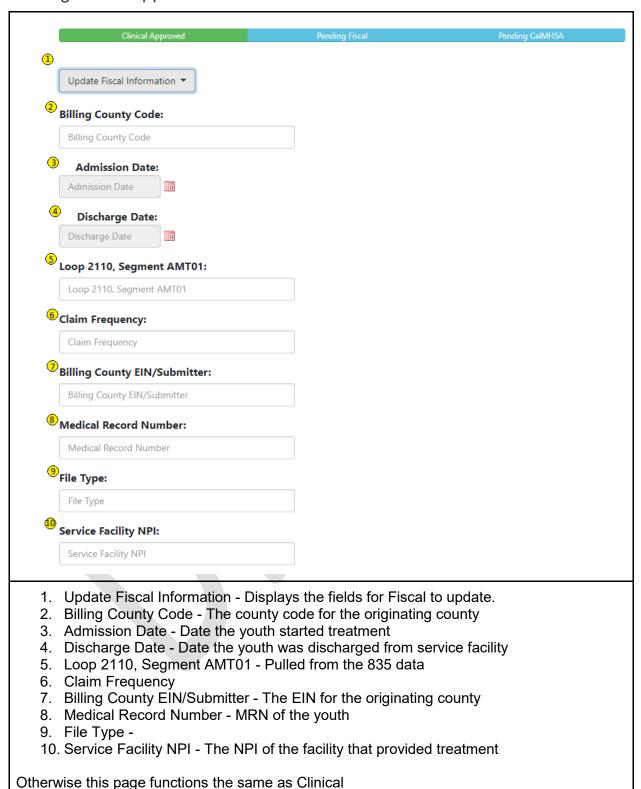
- 3. Accept Button This will approve and move the invoice to Fiscal for approval
- 4. Notes Notes field for any comments. Required for any denials
- 5. Add New Adds additional notes fields
- 6. Deny Sends the invoice back to the originating county. Requires notes.

Pending Request for Fiscal Review



<u>CalMHSA Portal - Presumptive Transfer Guide</u>

Pending Fiscal Approval



CalMHSA Portal - Presumptive Transfer Guide

County Contacts

San Francisco County

Fiscal Email:sf+fisical+email@email.com, sf+fisical+email@email.com

Clinical Email:sf+clinical+email@email.com

Admin Email:sf+admin+email@email.com

CalMHSA Email :sf+calmhsa+email@email.com

Key Contact staff for each of these departments will be displayed on this page.

- 1. Fiscal
- 2. Clinical
- 3. Admin
- 4. CalMHSA



Inter-Member Transfer -Authorization Statement

Secure Portal Access

Please provide the information of county representatives authorized to have access to the CalMHSA online member portal for purposes of submitting and/or verifying invoices related to Presumptive Transfer/AB 1299. Note this section of the portal will contain highly confidential youth information subject to the HIPAA Act. Please ensure access is provided to the appropriate county staff.

HIGH-SECURITY ACCESS FOR PRESUMPTIVE TRANSFER

Individuals identified below will have access to county-specific information and resources which may contain sensitive information and that are subject to increased security protections and protocols:

submitting invoices in order to obtain a fund transfer for services provided to a youth from another

1. Clinical or Other Staff Access – This staff person is identified as the individual who will be

	jurisdiction.		
	Primary Contact Person:	т	itle:
	Phone Number:	Email Address:	
	Secondary Contact Person (Alternate):		Title:
	Phone Number:	Email Address:	
	Additional Contact Person:	Title	:
	Phone Number:	Email Address:	
2.	Clinical Staff Access – This staff person is id receiving services from another jurisdiction		ual who will <u>verify the youth</u>
	Contact Person:	Title:	
	Phone Number:	Email Address:	
	Secondary Contact Person (Alternate):	·	Title:
	Phone Number:	Email Address:	
	Additional Contact Person:	Title	:
	Phone Number:	Email Address:	



"A George Hills Company Administered JPA"

3. Fiscal Staff Access – This staff person is identified as the individual who will verify the services/Form

835 Info./Payments to Receiving County for youth who received services.

Contact Person: _______ Title: ______

Phone Number: ______ Email Address: ______

Secondary Contact Person (Alternate): ______ Title: ______

Phone Number: ______ Email Address: ______

Additional Contact Person: ______ Title: ______

Phone Number: ______ Email Address: ______

By signing this Authorization Statement, ______ County agrees to allow access and management rights for the County's online member portal through the CalMHSA website, to the representatives listed above. In addition, the County agrees to assume responsibility for immediately notifying CalMHSA of all changes to access privileges in the event of staff transition or for any other security reasons.

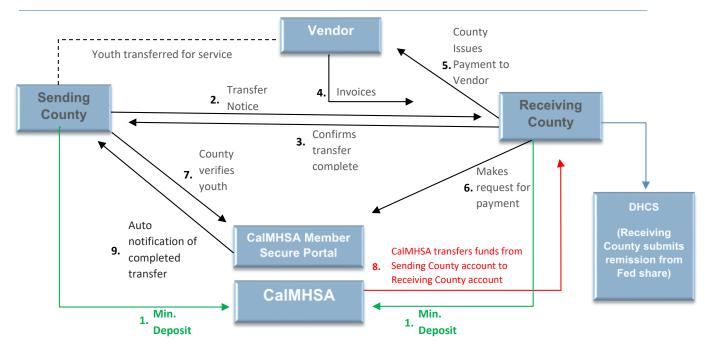
Name and Title of Authorized Signor: ______

Authorized Signor Signature:

CalMHSA 11/2018

Date:

CALMHSA INTER-MEMBER TRANSFER (AB 1299 Pathway)



PROCESS

- Step 1 Funding deposit: Counties provide initial deposit to CalMHSA and CalMHSA invoices counties
 monthly to replenish ledger accounts when threshold level triggered.
- 2. Step 2 Notification: Sending County will issue a "Notice of Transfer" to Receiving County & CalMHSA prior to sending youth out of jurisdiction.
- **3. Step 3 Youth:** Receiving County notifies Sending County of youth arrival and placement in a specialty care facility. It is assumed Receiving County has contract with the vendor.
- **4. Step 4 Vendor**: The Vendor invoices the Receiving County for services provided to youth.
- 5. Step 5 Vendor Payment: The Receiving County reimburses the vendor for services rendered.
- 6. Step 6 Request for Transfer: Receiving County submits a request for a fund transfer via the Secure Portal.
- 7. Step 7 Verification: After Receiving County submits a fund transfer request, Sending County verifies the youth via the Secure Portal.
- 8. Step 8 Transfer: After youth is verified, CalMHSA proceeds with the fund transfer to Receiving County.
- 9. Step 9- Notification: Automatic notification of completed transfer.
- **10. Step 10 Recording:** CalMHSA records transaction and updates members' balances and evaluates cash flow.

CalMHSA

- 1. County Participation Agreements with CalMHSA will include a Business Associates Agreement (BAA)
- 2. Each County has a separate ledger account
- 3. All counties provide an initial deposit
- **4.** Min. deposit is \$2,500-\$5,000
- 5. Monthly reconciliation performed
- **6.** Check reporting quarterly

PROS AND CONS

- (P) Eliminates the Sending County from contracting with Receiving County Vendors
- (P) Reduces certain transactions (invoicing, paying, receiving, recording receivables, reconciliation, and reporting)
- (P) Reduces exposure to litigation by more quickly placing youth and paying vendors for children sent for placement from out of county
- (C) The FFP match revenues for presumptive transfer does not remain in sending county treasury, rather in the county account with CalMHSA

NOTE: Receiving County shall contract with all vendors and is responsible for completion of W-9 and 1099s (if applicable)

MONTHLY TRANSACTION REGISTER

TRANSACTION REGISTER FOR: COUNTY OF SH			HASTA	1	MONTH/YEAR:		DECEMBER	
					Claim/Invoice			
Trans #	Date	CalMHSA #	Entity #	Receiving County	Amount	Deposit	Adj.	Balance
						Bala	ance Forward:	\$1,000,000.00
8343	12/1/2018	45-25-657	S345-098	BUTTE COUNTY	\$100,000.00	\$0.00	\$0.00	\$900,000.00
								4.5.5.5.5.5
				Page 1 Subtotal	\$000,000.00	\$0.00	\$0.00	\$900,000.00



California Mental Health Services Authority

3043 Gold Canal Drive, Suite 200 Rancho Cordova, CA 95670 Office: 916.859.4800

Fax: 916.859.4805 www.calmhsa.org

PROGRAM: INTER-MEMBER TRANSFER

MONTHLY ACTIVITY STATEMENT

BALANCE FORWARD AS OF 12/31/2018	\$00,000.00
DEPOSITS (Member County)	\$000,000.00
December Replenishing Deposit	\$00,000.00
TRANSFERS FROM OTHER COUNTIES (Money coming in)	\$000,000.00
Sacramento County 12/5/2018	\$00,000.00
Tehama County 12/1/2018	\$00,000.00
Del Norte County 12-15-2018	\$00,000.00
TRANSFERS TO OTHER COUNTIES (Money going out)	\$00,000.00
Butte County 12/1/2018	\$00,000.00
Glenn County 12/15/2018	\$00,000.00
Butte County 12/15/2018	\$00,000.00
CLAIM ADJUSTMENTS	\$000,000.00
Sacramento County 12/20/2018	(\$000,000.00)
Yolo County 12/3/2018	\$0,000,000.00
ACCRUED INTEREST	\$0,000.00
BALANCE 1/31/2018	\$000,000.00

GENERAL DISCUSSION Agenda Item 7.A.

SUBJECT: REPORT FROM CALMHSA PRESIDENT - DAWAN UTECHT

ACTION FOR CONSIDERATION:

Discussion and/or action as deemed appropriate.

BACKGROUND AND STATUS:

CalMHSA President, Dawan Utecht, will provide general information and updates regarding the JPA.

- Member Visits and Orientation
- Introduce Emma Snuggs, Members Services Manager to discuss highlighting counties on CalMHSA website on a monthly basis

FISCAL IMPACT:

None.

RECOMMENDATION:

Discussion and/or action as deemed appropriate.

TYPE OF VOTE REQUIRED:

Majority vote.

REFERENCE MATERIAL(S) ATTACHED:

None.

GENERAL DISCUSSION Agenda Item 7.B.

SUBJECT: REPORT FROM CALMHSA EXECUTIVE DIRECTOR - WAYNE CLARK

ACTION FOR CONSIDERATION:

Discussion and/or action on items below, as deemed appropriate.

BACKGROUND AND STATUS:

CalMHSA Executive Director, Wayne Clark, will be reporting on the status of CalMHSA projects.

• Leadership Council

FISCAL IMPACT:

None.

RECOMMENDATION:

Discussion and/or action on items above, as deemed appropriate.

TYPE OF VOTE REQUIRED:

Majority vote.

REFERENCE MATERIAL(S) ATTACHED:

None.